# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) July 14, 2021

Citigroup Inc. (Exact name of registrant as specified in its charter)

Delaware	1-9924	52-1568099
(State or other jurisdiction	(Commission	(IRS Employer
of incorporation)	File Number)	Identification No.)
388 Greenwich Street, New York,		
NY		10013
(Address of principal executive offices)		(Zip Code)
	(212) 559-1000	
	(Registrant's telephone number,	
	including area code)	
	moraumg area ecae)	
Check the appropriate box below if the Form 8-k under any of the following provisions:	C filing is intended to simultaneous	ly satisfy the filing obligation of the registrant
☐ Written communications pursuant to Rule 425	under the Securities Act (17 CFR 2	230.425)
☐ Soliciting material pursuant to Rule 14a-12 un	der the Exchange Act (17 CFR 240	.14a-12)
☐ Pre-commencement communications pursuant	to Rule 14d-2(b) under the Exchan	ge Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant	to Rule 13e-4(c) under the Exchan	ge Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of	the Securities Exchange Act of 193	4 formatted in Inline XBRL: See Exhibit 99.3
Indicate by check mark whether the registrant is a (§230.405 of this chapter) or Rule 12b-2 of the Se		
Emerging growth company $\Box$		
If an emerging growth company, indicate by che complying with any new or revised financial acco		

#### CITIGROUP INC. Current Report on Form 8-K

#### Item 2.02 Results of Operations and Financial Condition.

On July 14, 2021, Citigroup Inc. announced its results for the quarter ended June 30, 2021. A copy of the related press release, filed as Exhibit 99.1 to this Form 8-K, is incorporated herein by reference in its entirety and shall be deemed to be "filed" for purposes of the Securities Exchange Act of 1934, as amended (the Act).

In addition, a copy of the Citigroup Inc. Quarterly Financial Data Supplement for the quarter ended June 30, 2021 is being furnished as Exhibit 99.2 to this Form 8-K and shall not be deemed to be "filed" for purposes of Section 18 of the Act or otherwise subject to the liabilities of that section.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

#### **Exhibit Number**

99.1	Citigroup Inc. press release dated July 14, 2021.
99.2	Citigroup Inc. Quarterly Financial Data Supplement for the quarter ended June 30, 2021.
99.3	Citigroup Inc. securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 as of the filing date.
104.1	See the cover page of this Current Report on Form 8-K, formatted in Inline XBRL.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CITIGROUP INC.

Dated: July 14, 2021

By:/s/ Johnbull E. Okpara

Johnbull E. Okpara Controller and Chief Accounting Officer (Principal Accounting Officer)

For Immediate Release Citigroup Inc. (NYSE: C)

July 14, 2021



#### **SECOND QUARTER 2021 RESULTS AND KEY METRICS**

CET1 Capital Ratio 11.9%1

Liquidity Coverage Ratio 113%

SLR 5.9%1

ROE 13.0% **RoTCE** 15.2%<sup>2</sup>

**Pavout** Ratio 68%3

**NET INCOME OF \$6.2 BILLION (\$2.85 PER SHARE) REVENUES OF \$17.5 BILLION RETURNED \$4.1 BILLION OF CAPITAL TO COMMON SHAREHOLDERS REPURCHASED 40 MILLION COMMON SHARES BOOK VALUE PER SHARE OF \$90.86** TANGIBLE BOOK VALUE PER SHARE OF \$77.874

New York, July 14, 2021 - Citigroup Inc. today reported net income for the second quarter 2021 of \$6.2 billion, or \$2.85 per diluted share, on revenues of \$17.5 billion. This compared to net income of \$1.1 billion, or \$0.38 per diluted share, on revenues of \$19.8 billion for the second quarter 2020.

Revenues decreased 12% from the prior-year period, primarily reflecting normalization in market activity in Fixed Income Markets within the Institutional Clients Group (ICG), along with lower average card loans in Global Consumer Banking (GCB), as well as the impact of lower interest rates. Net income of \$6.2 billion increased significantly from the prior-year period driven by the lower cost of credit. Earnings per share of \$2.85 also increased significantly from the prior-year period, reflecting the growth in net income, as well as a slight decline in shares outstanding.

Percentage comparisons throughout this press release are calculated for the second quarter 2021 versus the second quarter 2020, unless otherwise specified.

#### **CEO COMMENTARY**

Jane Fraser, Citi CEO, said, "The pace of the global recovery is exceeding earlier expectations and with it, consumer and corporate confidence is rising. We saw this across our businesses, as reflected in our performance in Investment Banking and Equities as well as markedly increased spending on our credit cards. While we have to be mindful of the unevenness in the recovery globally, we are optimistic about the momentum ahead.

"During the first half of the year, we returned nearly \$7 billion in capital to our shareholders, the most that was permitted by the Federal Reserve. We ended the quarter with a Common Equity Tier One ratio of 11.9% and we intend to continue to return our excess capital, over and above the amount we need to make strategic investments. We are making progress on our strategy refresh across our consumer and institutional businesses. Our overarching goal is to increase the returns we generate and close the gap with our peers. We have set out to modernize our bank and want to achieve nothing less than excellence in our risk and control environment. our operations and our service to clients," Fraser concluded.

#### Second Quarter Financial Results

Citigroup (\$in millions, except as otherwise noted)		2Q'21		1Q'21		2Q'20	QoQ%	YoY%
Global Consumer Banking		6,820		7,037		7,339	(3)%	(7)%
Institutional Clients Group		10,387		12,220		12,137	(ÌŚ)%	(14)%
Corporate / Other		267		70	_	290	NM	(8)%
Total Revenues	\$	17,474	\$	19,327	\$	19,766	(10)%	(12)%
Expenses	\$	11,192	\$	11,073	\$	10,460	1%	7%
Net Credit Losses		1,320		1,748		2,161	(24)%	(39)%
Net ACL Build / (Release) <sup>(a)</sup>		(2,402)		(3,853)		5,942	38%	NM
Other Provisions <sup>(b)</sup>	_	16	_	50	_	94	(68)%	(83)%
Total Cost of Credit	\$	(1,066)	\$	(2,055)	\$	8,197	48%	NM
Income from Continuing Operations Before Taxes	\$	7,348	\$	10,309	\$	1,109	(29)%	NM
Provision for Income Taxes		1,155		2,332		52	(50)%	NM
Income from Continuing Operations	\$	6,193	\$	7,977	\$	1,057	(22)%	NM
Net Income (Loss) from Discontinued Operations		10		(2)		(1)	NM	NM
Non-Controlling Interest		10		33	_	-	(70)%	NM
Citigroup Net Income	\$	6,193	\$	7,942	\$	1,056	(22)%	NM
Revenues								
North America		7,919		9,326		9,729	(15)%	(19)%
EMEA		3,253		3,713		3,392	(12)%	(4)%
Latin America		2,227		2,144		2,257	4%	(1)%
Asia		3,808		4,074		4,098	(7)%	(7)%
Corporate / Other		267		70		290	NM	(8)%
EOP Assets (\$B)		2,328		2,314		2,233	1%	4%
EOP Loans (\$B)		677		666		685	2%	(1)%
EOP Deposits (\$B)		1,310		1,301		1,234	1%	6%
Common Equity Tier 1 Capital Ratio <sup>(1)</sup>		11.9%		11.8%		11.5%		
Supplementary Leverage Ratio <sup>(1)</sup>		5.9%		7.0%		6.6%		
Return on Average Common Equity		13.0%		17.2%		1.8%		
Book Value per Share	\$	90.86	\$	88.18	\$	83.45	3%	9%
Tangible Book Value per Share	\$	77.87	\$	75.50	\$	71.20	3%	9%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

#### **Citigroup**

**Citigroup revenues** of \$17.5 billion in the second quarter 2021 decreased 12%, primarily driven by market normalization in *Fixed Income Markets* within *ICG*, and lower average card loans in *GCB*.

**Citigroup operating expenses** of \$11.2 billion in the second quarter 2021 increased 7% on a reported basis. Excluding the impact of foreign exchange translation<sup>5</sup>, expenses increased 4%, reflecting a normalization relative to a low comparison in the prior-year period, along with continued investments in Citi's transformation, as well as other strategic investments, partially offset by productivity savings.

**Citigroup cost of credit** of \$(1.1) billion in the second quarter 2021 compared to \$8.2 billion in the prior-year period, reflecting an improvement in net credit losses and a release of allowance for credit loss (ACL) reserves, driven by improvements in portfolio quality, as well as the continued improvement in the macroeconomic outlook.

**Citigroup net income** of \$6.2 billion in the second quarter 2021 compared to \$1.1 billion in the prior-year period, driven by lower cost of credit. Citigroup's effective tax rate was 16% in the current quarter compared to 5% in the second quarter 2020. The current quarter tax rate reflects certain tax benefit items related to non-U.S. operations. The prior-year period

<sup>(</sup>a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

<sup>(</sup>b) Includes provisions for benefits and claims, HTM debt securities and other assets.

reflected a higher relative impact of tax advantaged investments and other tax benefit items on a lower level of pre-tax income.

**Citigroup's allowance for credit losses on loans** was \$19.2 billion at quarter end, or 2.88% of total loans, compared to \$26.3 billion, or 3.87% of total loans, at the end of the prior-year period. Total non-accrual assets decreased 25% from the prior-year period to \$4.4 billion. Consumer non-accrual loans decreased 1% to \$1.8 billion, while corporate non-accrual loans of \$2.6 billion decreased 36% from the prior-year period.

**Citigroup's end-of-period loans** were \$677 billion as of quarter end, down 1% from the prior-year period on a reported basis and 3% in constant dollars, driven by declines across *GCB* and *ICG*, reflecting higher repayment rates.

Citigroup's end-of-period deposits were \$1.3 trillion as of quarter end, an increase of 6% on a reported basis and 4% in constant dollars, driven by an 11% increase in GCB and a 3% increase in ICG.

**Citigroup's book value** per share of \$90.86 and tangible book value per share of \$77.87 each increased 9%, largely driven by net income. At quarter end, Citigroup's CET1 Capital ratio was 11.9%, an increase from the prior quarter. Citigroup's SLR for the second quarter 2021 was 5.9%, a decrease from the prior quarter, largely driven by the expiration of the temporary SLR relief. During the quarter, Citigroup repurchased 40 million common shares and returned a total of \$4.1 billion to common shareholders in the form of common share repurchases and dividends.

Global Consumer Banking (\$in millions, except as otherwise noted)	2Q'21	1Q'21	2Q'20	QoQ%	YoY%
North America	4,201	4,428	4,742	(5)%	(11)%
Latin America	1,053	1,008	1,050	4%	· ´ -
Asia <sup>(a)</sup>	1,566	1,601	1,547	(2)%	1%
Total Revenues	\$ 6,820	\$ 7,037	\$ 7,339	(3)%	(7)%
Expenses	\$ 4,550	\$ 4,400	\$ 4,122	3%	10%
Net Credit Losses	1,253	1,580	1,842	(21)%	(32)%
Net ACL Build / (Release)(b)	(1,397)	(1,806)	2,299	23%	ÌМ
Other Provisions(c)	<b>9</b>	35	38	(74)%	(76)%
Total Cost of Credit	\$ (135)	\$ (191)	\$ 4,179	29%	NM
Net Income	\$ 1,834	\$ 2,174	\$ (703)	(16)%	NM
Retail Banking	2,802	2,844	 2,836	(1)%	(1)%
Cards	4,018	4,193	4,503	(4)%	(11)%
Total Revenues	\$ 6,820	\$ 7,037	\$ 7,339	(3)%	(7)%
Key Indicators (\$B)					
Retail Banking Average Loans	126	127	122	(1)%	3%
Retail Banking Average Deposits	353	345	302	2%	17%
Investment AUMs	232	222	187	4%	24%
Cards Average Loans	143	144	150	(1)%	(5)%
Cards Purchase Sales	151	128	108	18%	40%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

#### **Global Consumer Banking**

**GCB** revenues of \$6.8 billion decreased 7% on a reported basis and 10% in constant dollars, as continued strong deposit growth and momentum in investment management were more than offset by lower average card loans and deposits spreads across all three regions.

North America GCB revenues of \$4.2 billion decreased 11%. Citi-Branded Cards revenues of \$2.0 billion decreased 12%, reflecting lower average loans. Citi Retail Services revenues of \$1.2 billion decreased 14%, primarily driven by lower

<sup>(</sup>a) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

<sup>(</sup>b) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

<sup>(</sup>c) Includes provisions for benefits and claims, HTM debt securities and other assets.

average loans. Retail Banking revenues of \$1.0 billion decreased 7%, as the benefit of stronger deposit volumes was more than offset by lower deposit spreads, as well as lower mortgage revenues.

Latin America GCB revenues of \$1.1 billion were unchanged on a reported basis and decreased 11% in constant dollars, driven by lower loan volumes and lower deposit spreads, partially offset by growth in assets under management.

**Asia GCB** revenues of \$1.6 billion increased 1% on a reported basis and declined 3% in constant dollars, as strong investment revenues were more than offset by lower deposit spreads.

**GCB** operating expenses of \$4.6 billion increased 10% on a reported basis and 7% in constant dollars, reflecting continued investments in Citi's transformation, as well as other strategic investments, an acceleration in acquisition marketing and higher volume-related costs, partially offset by efficiency savings.

GCB cost of credit of \$(135) million decreased significantly, driven by a net ACL release of \$1.4 billion compared to a build in the prior-year period, reflecting improvements in both portfolio credit quality and the macroeconomic outlook, as well as lower net credit losses.

GCB net income of \$1.8 billion increased significantly, as the lower cost of credit more than offset the decline in revenues and higher expenses.

Institutional Clients Group	2Q'21		1Q'21		2Q'20	QoQ%	YoY%
(\$ in millions) Treasury & Trade Solutions	2,290		2,165		2,307	6%	(1)%
Investment Banking	1.772		1,973		1,759	(10)%	1%
Private Bank <sup>(a)</sup>	993		1,027		956	(3)%	4%
Corporate Lending <sup>(a)</sup>	548		483		646	13%	(15)%
Total Banking	5,603	_	5,648	_	5,668	(1)%	(1)%
Fixed Income Markets	3,211		4,550		5,595	(29)%	(43)%
Equity Markets	1,058		1,476		770	(28)%	37%
Securities Services	672		653		619	3%	9%
Other	(120)		(26)		(84)	NM	(43)%
Total Markets & Securities Services	4,821		6,653		6,900	(28)%	(30)%
Product Revenues(a)	10,424	\$	12,301	\$	12,568	(15)%	(17)%
Gain / (Loss) on Loan Hedges	(37)	·	(81)		(431)	`54%	`91%
Total Revenues		\$	12,220	\$	12,137	(15)%	(14)%
Expenses	6,264	\$	6,308	\$	6,006	(1)%	4%
Net Credit Losses	89		186		324	(52)%	(73)%
Net ACL Build / (Release)(b)	(903)		(1,933)		3,477	` 53%	` ŃM
Other Provisions <sup>(c)</sup>	` 4		(5)		53	NM	(92)%
Total Cost of Credit	(810)	\$	(1,752)	\$	3,854	54%	NM
Net Income \$	3,817	\$	5,901	\$	1,817	(35)%	NM
Revenues		····					
North America	3,718		4,898		4,987	(24)%	(25)%
EMEA	3,253		3,713		3,392	(12)%	`(4)%
Latin America	1,174		1,136		1,207	` 3%	(3)%
Asia	2,242		2,473		2,551	(9)%	(12)%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

#### Institutional Clients Group

*ICG* revenues of \$10.4 billion decreased 14%, primarily driven by declines in *Fixed Income Markets* and *Corporate Lending*, partially offset by higher revenues in *Equity Markets*, the *Private Bank* and *Securities Services*.

<sup>(</sup>a) Excludes gain / (loss) on credit derivatives as well as the mark-to-market on loans at fair value. For additional information, please refer to Footnote 6.

<sup>(</sup>b) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

<sup>(</sup>c) Includes provisions for HTM debt securities and other assets.

**Banking revenues** of \$5.6 billion increased 6% versus the prior year (including gain / (loss) on loan hedges)<sup>6</sup>. Excluding the gain / (loss) on loan hedges, *Banking* revenues decreased 1%. *Treasury and Trade Solutions* revenues of \$2.3 billion declined 1% on a reported basis and 2% in constant dollars, as higher fee revenues, reflecting strong client engagement, and growth in trade were more than offset by the impact of lower interest rates. *Investment Banking* revenues of \$1.8 billion increased 1%, reflecting revenue growth in advisory and equity underwriting, largely offset by lower revenues in debt underwriting. Debt underwriting revenues decreased 21% to \$823 million, while equity underwriting revenues increased 11% to \$544 million and Advisory revenues increased 77% to \$405 million. *Private Bank* revenues of \$993 million increased 4% (excluding gain / (loss) on loan hedges), driven by higher fees and lending volumes, partially offset by the impact of lower interest rates. *Corporate Lending* revenues of \$548 million decreased 15% (excluding gain / (loss) on loan hedges), primarily driven by lower volumes.

Markets and Securities Services revenues of \$4.8 billion decreased 30%. Fixed Income Markets revenues of \$3.2 billion decreased 43% versus a strong prior-year period in both rates and spread products. Equity Markets revenues of \$1.1 billion increased 37%, driven by strong performance in derivatives and prime finance, reflecting solid client activity and favorable market conditions. Securities Services revenues of \$672 million increased 9% on a reported basis and 5% in constant dollars, primarily reflecting growth in fee revenues, driven by growth in assets under custody and settlement volumes, partially offset by lower spreads.

**ICG operating expenses** of \$6.3 billion increased 4% on a reported basis and 2% in constant dollars, primarily driven by continued investments in Citi's transformation, along with other strategic investments, partially offset by lower incentive compensation and efficiency savings.

*ICG* cost of credit included net credit losses of \$89 million, compared to \$324 million in the prior-year period, and a net ACL release of \$903 million compared to a build of \$3.5 billion in the prior-year period. The net ACL release in the current quarter primarily reflected improvements in portfolio credit quality, as well as the continued improvement in the macroeconomic outlook.

*ICG* net income of \$3.8 billion increased significantly, as the lower cost of credit more than offset the decline in revenues and higher expenses.

Corporate / Other (\$in millions)	2Q'21	1Q'21	2Q'20	QoQ%	YoY%
Revenues	\$ 267	\$ 70	\$ 290	NM	(8)%
Expenses	\$ 378	\$ 365	\$ 332	4%	14%
Net Credit Losses Net ACL Build / (Release) <sup>(a)</sup> Other Provisions <sup>(b)</sup> <b>Total Cost of Credit</b>	\$ (22) (102) 3 <b>(121)</b>	\$ (18) (114) 20 <b>(112)</b>	\$ (5) 166 3 <b>164</b>	(22)% 11% (85)% (8)%	NM NM - NM
Income (Loss) from Continuing Operations before Taxes Income Taxes (Benefits)	\$ <b>10</b> (522)	\$ <b>(183)</b> (51)	\$ <b>(206)</b> (146)	<b>NM</b> NM	<b>NM</b> NM
Net Income (Loss)	\$ 542	\$ (133)	\$ (58)	NM	NM

<sup>(</sup>a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

#### Corporate / Other

**Corporate / Other revenues** of \$267 million declined 8%, but were largely unchanged on a dollar basis versus the prior-year period, as episodic gains in the quarter, were more than offset by previously disclosed one-time items in the prior year-period.

**Corporate / Other expenses** of \$378 million were up 14%, but were largely unchanged on a dollar basis versus the prior-year period, primarily driven by the impact of foreign exchange translation.

**Corporate / Other Income from continuing operations before taxes** of \$10 million compared to a loss of \$206 million in the prior-year period, largely driven by a net ACL release on the legacy portfolio versus a build in the prior-year period.

<sup>(</sup>b) Includes provisions for benefits and claims, HTM debt securities and other assets.

Citigroup will host a conference call today at 10:00 AM (ET). A live webcast of the presentation, as well as financial results and presentation materials, will be available at https://www.citigroup.com/citi/investor. Dial-in numbers for the conference call are as follows: (866) 516-9582 in the U.S. and Canada; (973) 409-9210 outside of the U.S. and Canada. The conference code for both numbers is 7596727.

Additional financial, statistical and business-related information, as well as business and segment trends, is included in a Quarterly Financial Data Supplement. Both this earnings release and Citigroup's Second Quarter 2021 Quarterly Financial Data Supplement are available on Citigroup's website at www.citigroup.com.

Citigroup, the leading global bank, has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions. Citigroup provides consumers, corporations, governments and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, transaction services, and wealth management.

Additional information may be found at www.citigroup.com | Twitter: @Citi | YouTube: www.youtube.com/citi | Blog: http://blog.citigroup.com | Facebook: www.facebook.com/citi | LinkedIn: www.linkedin.com/company/citi

Certain statements in this release are "forward-looking statements" within the meaning of the rules and regulations of the U.S. Securities and Exchange Commission (SEC). These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors. These factors include, among others, macroeconomic and other challenges and uncertainties related to the COVID-19 pandemic, such as the duration and severity of the impact on public health, the U.S. and global economies, financial markets and consumer and corporate customers and clients, including economic activity and employment, as well as the various actions taken in response by governments, central banks and others, including Citi, and the precautionary statements included in this release. These factors also consist of those contained in Citigroup's filings with the SEC, including without limitation the "Risk Factors" section of Citigroup's 2020 Form 10-K. Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citi does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

Contacts:

Press: Danielle Romero-Apsilos (212) 816-2264 Investors: Elizabeth Lynn (212) 559-2718

Fixed Income Investors: Thomas Rogers (212) 559-5091

# Appendix A

Citigroup (\$in millions)	2Q'21
Net Income Less: Preferred Dividends	\$ <b>6,193</b> 253
Net Income to Common Shareholders	\$ 5,940
Common Share Repurchases Common Dividends Total Capital Returned to Common Shareholders	\$ 3,000 1,062 <b>4,062</b>
Payout Ratio	68%
Average TCE	\$ 156,946
RoTCE	15.2%

# Appendix B

Citigroup		2Q'21		2Q'20
(\$in billions, unless otherwise noted) Reported Expenses (\$mm)	\$	11,192	\$	10,460
Impact of FX Translation (\$mm)  Expenses in Constant Dollars (\$mm)	\$	11,192	\$	319 <b>10,779</b>
Reported EOP Loans	\$	677	\$	685
Impact of FX Translation EOP Loans in Constant Dollars	\$	677	\$	13 <b>698</b>
	·		•	
Reported EOP Deposits Impact of FX Translation	\$	1,310 	\$	<b>1,234</b> 22
EOP Deposits in Constant Dollars Note: Totals may not sum due to rounding.	\$	1,310	\$	1,256
Global Consumer Banking				
(\$in millions)	•	2Q'21	¢	2Q'20
Reported Revenues Impact of FX Translation	\$	6,820 -	\$	<b>7,339</b> 200
Revenues in Constant Dollars	\$	6,820	\$	7,539
Reported Expenses	\$	4,550	\$	4,122
Impact of FX Translation  Expenses in Constant Dollars	\$	4,550	\$	4,243
Reported Cost of Credit	\$	(135)	\$	4,179
Impact of FX Translation Cost of Credit in Constant Dollars	\$	(135)	\$	4,263
Reported Net Income	\$	1,834	\$	(703)
Impact of FX Translation				(6)
Net Income in Constant Dollars  Note: Totals may not sum due to rounding.	\$	1,834	\$	(709)
Latin America Consumer Banking		2Q'21		20'20
(\$in millions) Reported Revenues	\$	1,053	\$	2Q'20 1,050
Impact of FX Translation				134
Revenues in Constant Dollars  Note: Totals may not sum due to rounding.	\$	1,053	\$	1,184
Asia Consumer Banking <sup>(1)</sup>		2Q'21		2Q'20
(\$in millions) Reported Revenues	\$	1,566	\$	1,547
Impact of FX Translation Revenues in Constant Dollars	\$	1,566	\$	66
Note: Totals may not sum due to rounding.	·	•	•	1,613
(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for	r all pe	rioas prese	entea.	
Institutional Clients Group (\$in millions)		2Q'21		2Q'20
Reported Expenses Impact of FX Translation	\$	6,264	\$	<b>6,006</b> 165
Expenses in Constant Dollars	\$	6,264	\$	6,171
Note: Totals may not sum due to rounding.				
Treasury and Trade Solutions (\$in millions)		2Q'21		2Q'20
Reported Revenues Impact of FX Translation	\$	2,290	\$	<b>2,307</b> 26
Revenues in Constant Dollars	\$	2,290	\$	2,333
Note: Totals may not sum due to rounding.				
Securities Services (\$in millions)		2Q'21		2Q'20
Reported Revenues Impact of FX Translation	\$	672	\$	<b>619</b> 22
Revenues in Constant Dollars	\$	672	\$	641
Note: Totals may not sum due to rounding.				

Appendix C					
(\$in millions)	 2Q'21 <sup>(2)</sup>	_	1Q'21	_	2Q'20
Citigroup Common Stockholders' Equity <sup>(3)</sup> Add: Qualifying noncontrolling interests	\$ <b>184,289</b> 138	\$	<b>182,402</b> 132	\$	<b>173,877</b> 145
Regulatory Capital Adjustments and Deductions:  Add: CECL transition and 25% provision deferral(4)	3,774		4,359		5,503
Less:	0,		.,000		0,000
Accumulated net unrealized gains (losses) on cash flow hedges, net of tax  Cumulative unrealized net gain (loss) related to changes in fair	864		1,037		2,094
value of financial liabilities attributable to own creditworthiness, net of tax Intangible Assets:	(1,258)		(1,172)		393
Goodwill, net of related deferred tax liabilities (DTLs) <sup>(5)</sup> Identifiable intangible assets other than mortgage servicing	20,999		20,854		20,275
rights (MSRs), net of related DTLs	3,986		4,054		3,866
Defined benefit pension plan net assets; other Deferred tax assets (DTAs) arising from net operating loss,	1,816		1,485		960
foreign tax credit and general business credit carry-forwards	11,192		11,691		12,315
Common Equity Tier 1 Capital (CET1)	\$ 150,602	\$	148,944	\$	139,622
Risk-Weighted Assets (RWA) <sup>(4)</sup>	\$ 1,269,434	\$	1,263,926	\$	1,213,940
Common Equity Tier 1 Capital Ratio (CET1 / RWA)	11.9%		11.8%	_	11.5%

Note:

Appendix D						
(\$in millions)	2Q'21 <sup>(1)</sup>	1Q'21	2Q'20			
Common Equity Tier 1 Capital (CET1)(2)	\$ 150,602	\$ 148,944	\$ 139,622			
Additional Tier 1 Capital (AT1) <sup>(3)</sup>	19,259	21,540	17,988			
Total Tier 1 Capital (T1C) (CET1 + AT1)	\$ 169,861	\$ 170,484	\$ 157,610			
Total Leverage Exposure (TLE)(2)(4)	\$ 2,902,562	\$ 2,450,412	\$ 2,374,170			
Supplementary Leverage Ratio (T1C / TLE)	5.9%	7.0%	6.6%			

<sup>(1)</sup> Citi's reportable CET1 Capital ratios were derived under the U.S. Basel III Standardized Approach framework as of June 30, 2021, and the U.S. Basel III Advanced Approaches framework for all prior periods presented. This reflects the lower of the CET1 Capital ratios under both the Standardized Approach and the Advanced Approaches under the Collins Amendment.

<sup>(2)</sup> (3) (4) (5) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements. Please refer to Footnote 1 at the end of this press release for additional information.

Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

<sup>(1)</sup> (2) (3) (4) Please refer to Footnote 1 at the end of this press release for additional information.

Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.

Commencing with the second quarter of 2020 and continuing through the first quarter of 2021, Citigroup's TLE temporarily excluded U.S. Treasuries and deposits at Federal Reserve banks. For additional information, please refer to the "Capital Resources" section of Citigroup's 2020 Form 10-K.

Appendix E						
(\$and shares in millions, except per share amounts)	_	2Q'21 <sup>(1)</sup>	_	1Q'21		2Q'20
Common Stockholders' Equity	\$	184,164	\$	182,269	\$	173,726
Less: Goodwill Intangible Assets (other than MSRs)		22,060 4,268		21,905 4.308		21,399 4,106
Tangible Common Equity (TCE)	\$	157,836	\$	156,056	\$	148,221
Common Shares Outstanding (CSO)		2,027		2,067		2,082
Tangible book value per share (TCE/CSO)  (1) Preliminary.	\$	77.87	\$	75.50	\$	71.20

<sup>&</sup>lt;sup>1</sup> Ratios as of June 30, 2021 are preliminary. Commencing January 1, 2020, Citigroup's Common Equity Tier 1 (CET1) Capital ratio and Supplementary Leverage ratio (SLR) reflect certain deferrals based on the modified regulatory capital transition provision related to the Current Expected Credit Losses (CECL) standard. Excluding the deferrals based on the modified CECL transition provision, Citigroup's CET1 Capital ratio and SLR as of June 30, 2021 would be 11.6% and 5.7%, respectively, on a fully reflected basis. For additional information, please refer to the "Capital Resources" section of Citigroup's 2020 Form 10-K.

For the composition of Citigroup's CET1 Capital and ratio, see Appendix C. For the composition of Citigroup's SLR, see Appendix D.

- <sup>2</sup> Preliminary. Citigroup's return on average tangible common equity (RoTCE) is a non-GAAP financial measure. RoTCE represents annualized net income available to common shareholders as a percentage of average tangible common equity (TCE). For the components of the calculation, see Appendix A.
- <sup>3</sup> Citigroup's payout ratio is the sum of common dividends and common share repurchases divided by net income available to common shareholders. For the components of the calculation, see Appendix A.
- <sup>4</sup> Citigroup's tangible book value per share is a non-GAAP financial measure. For a reconciliation of this measure to reported results, see Appendix E.
- <sup>5</sup> Results of operations excluding the impact of foreign exchange translation (constant dollar basis) are non-GAAP financial measures. For a reconciliation of these measures to reported results, see Appendix B.
- <sup>6</sup> Credit derivatives are used to economically hedge a portion of the Private Bank and Corporate Loan portfolio that includes both accrual loans and loans at fair value. Gains / (losses) on loan hedges includes the mark-to-market on the credit derivatives and the mark-to-market on the loans in the portfolio that are at fair value. In the second quarter 2021, gains / (losses) on loan hedges included \$(37) million related to Corporate Lending and no impact related to the Private Bank, compared to \$(414) million related to Corporate Lending and \$(17) million related to the Private Bank in the prior-year period. The fixed premium costs of these hedges are netted against the Private Bank and Corporate Lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gains / (losses) on loan hedges are non-GAAP financial measures.



#### CITIGROUP -- QUARTERLY FINANCIAL DATA SUPPLEMENT

2Q21

	Page
itigroup	
Financial Summary	1
Consolidated Statement of Income	2
Consolidated Balance Sheet	3
Segment Detail	
Net Revenues	4
Income, Regional Average Assets and ROA	5
Global Consumer Banking (GCB)	6
Retail Banking and Cards Key Indicators	7
North America	8 - 10
Latin America <sup>(1)</sup>	11 - 12
Asia <sup>(2)</sup>	13 - 14
Institutional Clients Group (ICG)	15
Revenues by Business	16
Corporate / Other	17
itigroup Supplemental Detail	
Average Balances and Interest Rates	18
Deposits	19
EOP Loans	20
Consumer Loan Delinquencies and Ratios	
90+ Days	21
30-89 Days	22
Allowance for Credit Losses on Loans and Unfunded Lending Commitments	23 - 24
Components of Provision for Credit Losses on Loans	25
Non-Accrual Assets	26
CET1 Capital and Supplementary Leverage Ratios, Tangible Common Equity, Book Value Per Share and Tangible Book Value Per Share	27

<sup>(1)</sup> Latin America GCB consists of Citi's consumer banking operations in Mexico.(2) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

#### **CITIGROUP FINANCIAL SUMMARY**

(In millions of dollars, except per share amounts and as otherwise noted)

												crease/		YTD		YTD	YTD 2021 vs.
		2Q 2020 <sup>(1)</sup>		3Q 2020 <sup>(1)</sup>		4Q 2020		1Q 2021		2Q 2021	1Q21	se) from 2Q20		Year 2020		Year 2021	YTD 2020 Increase (Decrease)
otal revenues, net of interest expense	\$	19.766	s	17,302	s	16,499	\$	19,327	s	17,474	(10%)	(12%)	s	40.497	\$	36.801	(9%)
otal operating expenses		10,460	•	10,964	•	11,104	-	11,073	-	11,192	1%	7%	ľ	21,103	*	22,265	6%
Net credit losses (NCLs)		2.161		1.919		1,472		1.748		1.320	(24%)	(39%)		4.220		3.068	(27%)
Credit reserve build / (release) for loans		5,829		12		(1,848)		(3,227)		(2,446)	24%	NM		10,147		(5,673)	NM
Provision / (release) for unfunded lending commitments		113		424		352		(626)		44	NM	(61%)		670		(582)	NM
Provisions for benefits and claims, HTM debt securities		113		424		332		(020)		44	INIVI	(0170)		070		(302)	INIVI
		0.4		00		(00)				40	(000/)	(000/)		400		00	(450/)
and other assets	_	94	_	29	_	(22)	_	50	_	16	(68%)	(83%)		120	_	66	(45%)
rovisions for credit losses and for benefits and claims	_	8,197		2,384		(46)	_	(2,055)	_	(1,066)	48%	NM		15,157	_	(3,121)	NM
come from continuing operations before income taxes		1,109		3,954		5,441		10,309		7,348	(29%)	NM		4,237		17,657	NM
ncome taxes(2)		52		777		1,116		2,332		1,155	(50%)	NM		632		3,487	NM
ncome from continuing operations	_	1,057	_	3,177	_	4,325	_	7,977	_	6,193	(22%)	NM	-	3,605	_	14,170	NM
come (loss) from discontinued operations, net of taxes		(1)		(7)		6		(2)		10	NM	NM		(19)		8	NM
	_		_		_		_		_				-		_		
et income before noncontrolling interests		1,056		3,170		4,331		7,975		6,203	(22%)	NM	1	3,586		14,178	NM
let income (loss) attributable to noncontrolling interests	_	-	_	24	_	22	_	33	_	10	(70%)	NM	<u></u>	(6)		43	NM
itigroup's net income	\$	1,056	\$	3,146	\$	4,309	\$	7,942	\$	6,193	(22%)	NM	\$	3,592	\$	14,135	NM
iluted earnings per share(3):							_										
Income from continuing operations	\$	0.38	s	1.36	s	1.92	\$	3.62	\$	2.84	(22%)	NM	s	1.44	\$	6.47	NM
• .	=		_		-				-					4.40			
Citigroup's net income	\$	0.38	\$	1.36	\$	1.92	\$	3.62	\$	2.85	(21%)	NM	\$	1.43	\$	6.47	NM
hares (in millions)(3):																	
Average basic		2,081.7		2,081.8		2,081.9		2,082.0		2,056.5	(1%)	(1%)		2,089.8		2,069.3	(1%)
Average diluted		2.084.3		2.094.3		2.095.7		2.096.6		2.073.0	(1%)	(1%)		2.103.0		2.084.8	(1%)
Common shares outstanding, at period end		2,081.9		2,082.0		2,082.1		2,067.0		2,026.8	(2%)	(3%)		2,100.0		2,004.0	(170)
											. ,	(570)					
referred dividends	\$	253	\$	284	\$	267	\$	292	\$	253	(13%)	-	\$	544	\$	545	-
ncome allocated to unrestricted common shareholders -																	
<u>pasic</u>		700		0.054				7.500		F 000	(000()		_	0.004		40 475	
Income from continuing operations	\$	793	\$	2,851	\$	4,014	\$	7,586	\$	5,889	(22%)	NM	\$	3,021	\$	13,475	NM
Citigroup's net income	\$	792	\$	2,844	\$	4,020	\$	7,584	\$	5,899	(22%)	NM	\$	3,002	\$	13,483	NM
ncome allocated to unrestricted common shareholders -																	
Income from continuing operations	\$	793	s	2,858	\$	4,021	\$	7.593	\$	5.897	(22%)	NM	e	3.036	\$	13.490	NM
	s S												Đ				
Citigroup's net income	\$	792	\$	2,851	\$	4,027	\$	7,591	\$	5,907	(22%)	NM	\$	3,017	\$	13,498	NM
egulatory capital ratios and performance metrics(4):																	
Common Equity Tier 1 (CET1) Capital ratio <sup>(5)(6)</sup>		11.50%		11.66%		11.73%		11.78%		11.9%							
Tier 1 Capital ratio <sup>(5)(6)</sup>		12.98%		13.15%		13.31%		13.49%		13.4%							
Total Capital ratio <sup>(5)(6)</sup>		15.45%		15.54%		15.61%		15.64%		15.7%							
		6.64%		6.82%		7.00%		6.96%		5.9%							
Supplementary Leverage ratio (SLR) <sup>(6)(7)</sup>														0.000/		4.000/	
Return on average assets		0.19%		0.55%		0.75%		1.39%		1.06%				0.33%		1.22%	
Return on average common equity		1.8%		6.5%		9.1%		17.2%		13.0%			1	3.5%		15.1%	
Efficiency ratio (total operating expenses/total revenues,													1				
net)		52.9%		63.4%		67.3%		57.3%		64.0%				52.1%		60.5%	
dalance sheet data (in billions of dollars, except per share																	
mounts)(4):	_		_		_		_		_				1				
Total assets	\$	2,232.8	\$	2,234.5	\$	2,260.1	\$	2,314.3	\$	2,327.9	1%	4%	1.				
Total average assets		2,266.9		2,259.5		2,299.3		2,316.8		2,341.8	1%	3%	\$	2,173.5	\$	2,329.3	7%
Total deposits		1,233.7		1,262.6		1,280.7		1,301.0		1,310.3	1%	6%	1				
Citigroup's stockholders' equity		191.7		193.9		199.4		202.5		202.2	-	5%	1				
Book value per share		83.45		84.48		86.43		88.18		90.86	3%	9%	1				
Tangible book value per share <sup>(8)</sup>		71.20		71.95		73.67		75.50		77.87	3%	9%	1				
•												5%					
rirect staff (in thousands)		204		209		210		211		214	1%						

In 4Q20, Citi revised the 2Q20 accounting conclusion from a "change in accounting estimate effected by a change in accounting principle" to a "change in accounting principle", which requires an adjustment to January 1, 2020 opening retained earnings, rather than net income. As a result, Citi's full year and quarterly results for 2020 have been revised to reflect this change as if it were effective as of January 1, 2020. Citi recorded an increase to its beginning retained earnings on January 1, 2020 of \$330 million and a decrease of \$443 million in its allowance for credit losses on loans, as well as a \$113 million decrease in Other assets related to income taxes, and recorded a decrease of \$18 million in GA NA Citi-branded cards, \$(18) million in GCB NA Citi-branded cards, \$158 million in increase of \$359 million in GCB Latin America, and \$69 million in GCB Asia by its provisions for credit losses on loans in 2G20 and 3020, respectively. In addition, Cit's operating expenses increased by \$49 million in GCB Asia by its provisions for credit losses on loans in 2G20 and 3020, respectively. In addition, Cit's operating expenses increased by \$49 million in GCB Na Cit retail services, \$60 million in

Note: Ratios and variance percentages are calculated based on the displayed amounts. Due to averaging and roundings, quarterly earnings per share may not sum to the YTD totals.

a separate calculation.
2021 is preliminary.
Cit's reportable CET1 Capital and Tier 1 Capital ratios were derived under the U.S. Basel III Standardized Approach framework as of June 30, 2021 and the U.S. Basel III Advanced Approaches framework for all periods presented. Whereas Citi's reportable Total Capital ratios were derived under the U.S. Basel III Advanced Approaches framework for all periods presented. The reportable ratios represent the lower of each of the three risk-based capital ratios (CET1 Capital, Tier 1 Capital and Total Capital) under both the Standardized Approach and the Advanced Approaches under the Collins Amendment. For the composition of Citi's CET1 Capital and ratio, see page 27. Citi has elected to apply the modified transition provision related to the impact of the CECL accounting standard on regulatory capital, as provided by the U.S. banking agencies' September 2020 final rule. For additional information, see "Capital Resources" in Citi's 2020 Form 10-K.

For the composition of Citi's SLR, see page 27.

Tangible book value per share is a non-GAAP financial measure. For a reconciliation of this measure to reported results, see page 27.

## CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

	2	2Q 020 <sup>(1)</sup>	3Q 2020 <sup>(1)</sup>		4Q 2020		1Q 2021		2Q 2021		ncrease/ ise) from 2Q20	Υ	TD ear 020	١	YTD Year 2021	YTD 2021 vs. YTD 2020 Increase/ (Decrease)
Revenues	_					_		_		(40/)						(0.40/)
Interest revenue	\$	14,589 3,509	\$ 13,314 2,821	\$	13,047 2,564	\$	12,534 2,368	\$	12,463 2,264	(1%) (4%)	(15%) (35%)	\$	31,728 9,156	\$	24,997 4,632	(21%) (49%)
Interest expense Net interest revenue		11,080	10,493		10,483	_	10,166	_	10,199	(4%)	(8%)		22,572		20,365	(10%)
Net interest revenue	_	11,000	10,493		10,463	_	10,100	-	10,199	-	(070)		22,312		20,303	(10%)
Commissions and fees		2.933	2.753		2.678		3.670		3.374	(8%)	15%		5.954		7.044	18%
Principal transactions		4,157	2,508		1,959		3,913		2,304	(41%)	(45%)		9,418		6,217	(34%)
Administrative and other fiduciary fees		819	892		907		961		1,022	6%	25%		1,673		1,983	19%
Realized gains (losses) on investments		748	304		272		401		137	(66%)	(82%)		1,180		538	(54%)
Impairment losses on investments and other assets		(69)	(30	١	(11)		(69)		(13)	81%	81%		(124)		(82)	34%
Provision for credit losses on AFS debt		(03)	(50	,	(11)		(03)		(13)	0170	0170		(124)		(02)	3470
securities(2)		(8)	4		1		_		-	-	100%		(8)		-	100%
Other revenue (loss)		106	378		210		285		451	58%	NM		(168)		736	NM
Total non-interest revenues		8,686	6,809		6,016		9,161		7,275	(21%)	(16%)		17,925		16,436	(8%)
Total revenues, net of interest expense		19,766	17,302		16,499	_	19,327		17,474	(10%)	(12%)		40,497		36,801	(9%)
Provisions for credit losses and for benefits and claims Net credit losses Credit reserve build / (release) for loans		2,161 5,829	1,919 12		1,472 (1,848)		1,748 (3,227)		1,320 (2,446)	(24%) 24%	(39%) NM		4,220 10,147		3,068 (5,673)	(27%) NM
Provision for credit losses on loans		7,990	1,931		(376)		(1,479)		(1,126)	24%	NM		14,367		(2,605)	NM
Provision for credit losses on held-to-maturity (HTM) debt securities		31	(16	١	(14)		(11)		4	NM	(87%)		37		(7)	NM
Provision for credit losses on other assets		48	(13		(24)		9		(3)	NM	NM		44		6	(86%)
Policyholder benefits and claims		15	58		16		52		15	(71%)	-		39		67	72%
Provision for credit losses on unfunded lending																
commitments		113	424		352	_	(626)	_	44	NM	(61%)		670		(582)	NM
Total provisions for credit losses and for benefits and claims		8,197	2,384		(46)		(2,055)		(1,066)	48%	NM		15,157		(3,121)	NM
beliefits and claims		0,137	2,304		(40)	_	(2,033)	_	(1,000)	40 /6	INI		15,157		(3,121)	14141
Operating expenses																
Compensation and benefits		5,624	5,595		5,341		6,001		5,982	-	6%		11,278		11,983	6%
Premises and equipment		562	575		631		576		558	(3%)	(1%)		1,127		1,134	1%
Technology / communication Advertising and marketing		1,741 299	1,891 238		2,028 352		1,852 270		1,895 340	2% 26%	9% 14%		3,464 627		3,747 610	8% (3%)
Other operating		2,234	2,665		2,752		2,374		2,417	2%	8%		4,607		4,791	4%
Total operating expenses		10,460	10,964		11,104	_	11,073	_	11,192	1%	7%		21,103		22,265	6%
		10,100			,	_	,	-	,							
Income from continuing operations before income taxes		1,109	3,954		5,441		10,309		7,348	(29%)	NM		4,237		17,657	NM
Provision for income taxes		52	777		1,116	_	2,332	_	1,155	(50%)	NM		632		3,487	NM
Income (loss) from continuing operations Discontinued operations		1,057	3,177		4,325	_	7,977	_	6,193	(22%)	NM		3,605		14,170	NM
Income (loss) from discontinued operations Provision (benefit) for income taxes		(1)	(7	)	6		(2)		10	NM -	NM -		(19)		8 -	NM -
Income (loss) from discontinued operations, net		(4)	-				(0)		10	NIM	NIM		(40)			NIM
of taxes		(1)	(7	1 _	6	_	(2)	_	10	NM	NM	-	(19)		8	NM
Net income before noncontrolling interests		1,056	3,170		4,331		7,975		6,203	(22%)	NM		3,586		14,178	NM
Net income (loss) attributable to noncontrolling interests		_	24		22		33		10	(70%)	NM		(6)		43	NM
Citigroup's net income	\$	1,056	\$ 3,146	- \$	4,309	\$	7,942	\$	6,193	(22%)	NM	\$	3,592	\$	14,135	NM
				_ =					<del></del>							

NM Not meaningful. Reclassified to conform to the current period's presentation.

<sup>(1)</sup> See footnote 1 on page 1.(2) In accordance with ASC 326.

## CITIGROUP CONSOLIDATED BALANCE SHEET

(In millions of dollars)

	J	une 30,	Se	ptember 30,	D	ecember 31,		March 31,		June 30,		ncrease/ ise) from
		2020(1)		2020(1)		2020		2021		2021(2)	1Q21	2Q20
Assets												
Cash and due from banks (including segregated cash and other deposits)	\$	22.889	\$	25.308	\$	26.349	\$	26.204	\$	27.117	3%	18%
Deposits with banks, net of allowance	Ф	286,884	Ф	298,387	Ф	283,266	Ф	298,478	Ф	27,117	(9%)	(5%)
Securities borrowed and purchased under agreements to resell,		200,004		230,307		200,200		250,470		212,121	(370)	(370)
net of allowance		282.917		289.358		294,712		315.072		309.047	(2%)	9%
Brokerage receivables, net of allowance		51,633		51,610		44,806		60,465		61,138	1%	18%
Trading account assets		362,311		348,209		375,079		360,659		370,950	3%	2%
Investments												
Available-for-sale debt securities, net of allowance		342,256		343,690		335,084		304,036		302,977	-	(11%)
Held-to-maturity debt securities, net of allowance Equity securities		83,332 7,665		96,065 7,769		104,943 7,332		161,742 7,181		176,742 7,344	9% 2%	NM (4%)
											3%	12%
Total investments Loans, net of unearned income		433,253		447,524		447,359		472,959		487,063	3%	12%
Consumer		281.113		280.025		288.839		274.034		275.895	1%	(2%)
Corporate		404,179		386.886		387.044		391,954		400,939	2%	(1%)
Loans, net of unearned income		685,292		666,911		675,883		665,988	_	676,834	2%	(1%)
Allowance for credit losses on loans (ACLL)		(26,298)		(26,426)		(24,956)		(21.638)		(19,238)	11%	27%
Total loans, net		658,994		640.485	_	650.927		644.350	_	657.596	2%	2170
Goodwill		21.399		21.624		22.162		21.905		22.060	1%	3%
Intangible assets (including MSRs)		4,451		4,804		4,747		4,741		4,687	(1%)	5%
Other assets, net of allowance		108,068		107,150		110,683		109,433		116,089	6%	7%
Total assets	\$	2,232,799	\$	2,234,459	\$	2,260,090	\$	2,314,266	\$	2,327,868	1%	4%
			_									
Liabilities												
Non-interest-bearing deposits in U.S. offices	\$	115,386	\$	121,183	\$	126,942	\$	138,192	\$	149,373	8%	29%
Interest-bearing deposits in U.S. offices		490,823		497,487		503,213		497,335		485,589	(2%)	(1%)
Total U.S. deposits		606,209		618,670		630,155		635,527		634,962	-	5%
Non-interest-bearing deposits in offices outside the U.S.		87,479		94,208		100,543		101,662		101,723	-	16%
Interest-bearing deposits in offices outside the U.S.		539,972		549,745		549,973		563,786		573,596	2%	6%
Total international deposits		627,451		643,953		650,516		665,448		675,319	1%	8%
Total day with		4 000 000		4 000 000		4 000 074		4 000 075		4 040 004	40/	00/
Total deposits Securities loaned and sold under agreements to resell		1,233,660 215,722		1,262,623 207,227		1,280,671 199,525		1,300,975 219,168		1,310,281 221.634	1% 1%	6% 3%
Brokerage payables		60.567		54,328		50.484		60.907		59.416	(2%)	(2%)
Trading account liabilities		149.264		146.990		168.027		179,117		174.706	(2%)	17%
Short-term borrowings		40.156		37.439		29.514		32.087		31.462	(2%)	(22%)
Long-term debt		279,775		273,254		271,686		256,335		264,758	3%	(5%)
Other liabilities(3)		61,269		58,003		59,983		62,404		62,701		2%
Total liabilities	\$	2,040,413	\$	2,039,864	\$	2,059,890	\$	2,110,993	\$	2,124,958	1%	4%
Equity												
Stockholders' equity	•	47.000	œ.	17.000	•	40.400	•	20.222	•	47.005	(440/)	
Preferred stock	ъ Т	17,980	<b></b>	17,980	\$	19,480	\$	20,280	\$	17,995	(11%)	-
Common stock		31 107,668		31		107.946		107 604		107 920	-	-
Additional paid-in capital Retained earnings		163,515		107,764 165,303		107,846 168,272		107,694 174,816		107,820 179,686	3%	10%
Treasury stock, at cost		(64,143)		(64,137)		(64,129)		(65,261)		(68,253)	(5%)	(6%)
Accumulated other comprehensive income (loss) (AOCI)		(33,345)		(33,065)		(32,058)		(35,011)		(35,120)	(070)	(5%)
Total common equity	\$	173,726	\$	175,896	\$	179,962	\$	182,269	\$	184,164	1%	6%
. 4. 3	-		<u> </u>	-,	-		<u>-</u>					
Total Citigroup stockholders' equity	\$	191,706	\$	193,876	\$	199,442	\$	202,549	\$	202,159	-	5%
Noncontrolling interests		680		719		758		724		751	4%	10%
Total equity		192,386		194,595		200,200		203,273		202,910	-	5%
Total liabilities and equity	\$	2,232,799	\$	2,234,459	\$	2,260,090	\$	2,314,266	\$	2,327,868	1%	4%

NM Not meaningful. Reclassified to conform to the current period's presentation.

See footnote 1 on page 1.
Preliminary.
Includes allowance for credit losses for unfunded lending commitments. See page 23 for amounts by period. (1) (2) (3)

#### SEGMENT DETAIL **NET REVENUES**

(In millions of dollars)

	 2Q 2020	_	3Q 2020	_	4Q 2020	_	1Q 2021	_	2Q 2021		ncrease/ ise) from 2Q20	_	YTD Year 2020	_	YTD Year 2021	YTD 2021 vs. YTD 2020 Increase/ (Decrease)
Global Consumer Banking North America Latin America Asia(1) Total	\$ 4,742 1,050 1,547 <b>7,339</b>	\$	4,527 1,027 1,619 <b>7,173</b>	\$	4,655 1,096 1,554 <b>7,305</b>	\$	4,428 1,008 1,601 <b>7,037</b>	\$	4,201 1,053 1,566 <b>6,820</b>	(5%) 4% (2%) ( <b>3%)</b>	(11%) - 1% ( <b>7%)</b>	\$	9,966 2,249 3,298 <b>15,513</b>	\$	8,629 2,061 3,167 <b>13,857</b>	(13%) (8%) (4%) (11%)
Institutional Clients Group North America EMEA Latin America Asia Total	 4,987 3,392 1,207 2,551 12,137	_	3,920 3,085 1,141 2,207 <b>10,353</b>	_	3,331 2,867 1,072 2,009 <b>9,279</b>	_	4,898 3,713 1,136 2,473 <b>12,220</b>	_	3,718 3,253 1,174 2,242 <b>10,387</b>	(24%) (12%) 3% (9%) (15%)	(25%) (4%) (3%) (12%) <b>(14%)</b>		9,934 6,862 2,625 5,200 <b>24,621</b>	_	8,616 6,966 2,310 4,715 <b>22,607</b>	(13%) 2% (12%) (9%) (8%)
Corporate / Other	290		(224)		(85)		70		267	NM	(8%)		363		337	(7%)
Total Citigroup - net revenues	\$ 19,766	\$	17,302	\$	16,499	\$	19,327	\$	17,474	(10%)	(12%)	\$	40,497	\$	36,801	(9%)

<sup>(1)</sup> Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

#### **SEGMENT DETAIL INCOME**

(In millions of dollars)

		2Q 020 <sup>(1)</sup>	_	3Q 2020 <sup>(1)</sup>	_	4Q 2020		1Q 2021	_	2Q 2021		ncrease/ ise) from 2Q20	YTD Year 2020		YTD Year 2021	YTD 2021 vs. YTD 2020 Increase/ (Decrease)
Income (loss) from continuing operations <sup>(2)</sup>																
Global Consumer Banking North America Latin America Asia( <sup>3</sup> ) Total	\$	(734) 2 27 (705)	\$	661 108 151 <b>920</b>	\$	968 166 98 <b>1,232</b>	\$	1,857 52 262 <b>2,171</b>	\$	1,309 352 171 1,832	(30%) NM (35%) (16%)	NM NM NM	\$ (1,675) (33) 219 <b>(1,489)</b>	\$	3,166 404 433 <b>4,003</b>	NM NM 98% NM
Institutional Clients Group North America EMEA Latin America Asia Total	_	623 483 (198) 914 1,822	_	1,023 880 102 852 2,857	_	801 891 963 645 <b>3,300</b>		2,779 1,466 645 1,048 <b>5,938</b>	_	1,253 1,156 597 823 3,829	(55%) (21%) (7%) (21%) (36%)	NM NM NM (10%) <b>NM</b>	1,486 1,509 325 2,076 <b>5,396</b>	_	4,032 2,622 1,242 1,871 <b>9,767</b>	NM 74% NM (10%) 81%
Corporate / Other		(60)		(600)		(207)		(132)		532	NM	NM	(302)		400	NM
Income from continuing operations	\$	1,057	\$	3,177	\$	4,325	\$	7,977	\$	6,193	(22%)	NM	\$ 3,605	\$	14,170	NM
Discontinued operations		(1)		(7)		6		(2)		10	NM	NM	(19)		8	NM
Net income attributable to noncontrolling interests		-		24		22		33		10	(70%)	NM	(6)		43	NM
Total Citigroup - net income	\$	1,056	\$	3,146	\$	4,309	\$	7,942	\$	6,193	(22%)	NM	\$ 3,592	\$	14,135	NM
Average assets (in billions) North America EMEA(3) Latin America Asia(3) Corporate / Other Total	\$	1,256 412 128 378 93 <b>2,267</b>	\$	1,245 412 129 380 94 <b>2,260</b>	\$	1,262 419 129 393 96 <b>2,299</b>	\$ <b>\$</b>	1,261 434 124 407 91 <b>2,317</b>	\$	1,265 453 125 400 99 <b>2,342</b>	- 4% 1% (2%) 9% <b>1%</b>	1% 10% (2%) 6% 6% <b>3%</b>	\$ 1,184 395 129 372 94 <b>2,174</b>	\$	1,262 444 125 404 95 <b>2,330</b>	7% 12% (3%) 9% 1% <b>7%</b>
Return on average assets (ROA) on net income (loss) North America EMEA(3) Latin America Asia(3) Corporate / Other Total		(0.04)% 0.47% (0.62)% 1.00% (0.25)% 0.19%	_	0.54% 0.83% 0.64% 1.05% (2.57)% <b>0.55%</b>		0.56% 0.83% 3.48% 0.75% (0.84)%		1.49% 1.33% 2.28% 1.31% (0.59)% 1.39%		0.81% 1.02% 3.05% 1.00% 2.20%			(0.03)% 0.76% 0.46% 1.24% (0.67)% <b>0.33%</b>	_	1.15% 1.17% 2.66% 1.15% 0.87% 1.22%	

NM Not meaningful. Reclassified to conform to the current period's presentation.

See footnote1 on page 1.

During the first quarter of 2021, Citi changed its cost allocations for certain recurring expenses related to investments in infrastructure, and risk and and controls, attributing them from Corporate/Other to GCB and ICG. This reclassification between businesses had no impact on Citi's EBIT or Net income for any period. Prior-period amounts have been reclassified to conform to the current period's presentation.

Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

## GLOBAL CONSUMER BANKING(1)

#### Page 1

(In millions of dollars, except as otherwise noted)

	:	2Q		3Q		4Q		1Q		2Q		ncrease/ ise) from	YTD Year		YTD Year	YTD 2021 vs. YTD 2020 Increase/
	20	20(2)	2	020(2)		2020		2021	_	2021	1Q21	2Q20	2020	_	2021	(Decrease)
Net interest revenue Non-interest revenue	\$	6,534 805	\$	6,251 922	\$	6,343 962	\$	5,953 1,084	\$	5,847 973	(2%) (10%)	(11%) 21%	\$ 13,606 1,907	\$	11,800 2,057	(13%) 8%
Total revenues, net of interest expense		7,339		7,173		7,305		7,037	_	6,820	(3%)	(7%)	15,513	_	13,857	(11%)
Total operating expenses		4,122		4,287		4,599		4,400		4,550	3%	10%	8,597		8,950	4%
Net credit losses on loans Credit reserve build / (release) for loans		1,842 2,299		1,598 34		1,272 (193)		1,580 (1,806)		1,253 (1,398)	(21%) 23%	(32%) NM	3,776 5,110		2,833 (3,204)	(25%) NM
Provision for credit losses on unfunded lending commitments		-		5		(4)		-		1	100%	100%	(1	)	1	NM
Provisions for benefits and claims, HTM debt securities and other assets		38		45		2		35		9	(74%)	(76%)	58		44	(24%)
Provisions for credit losses and for benefits and claims (PBC)		4,179		1,682		1,077		(191)		(135)	29%	NM	8.943		(326)	NM
Income (loss) from continuing operations before taxes	-	(962)	_	1,204	_	1,629	_	2.828	-	2.405	(15%)	NM	(2,027		5,233	NM
Income taxes (benefits)		(257)		284		397		657		573	(13%)	NM	(538	<u> </u>	1,230	NM
Income (loss) from continuing operations		(705)		920		1,232		2,171		1,832	(16%)	NM	(1,489		4,003	NM
Noncontrolling interests	•	(2)		920	_	(1)	_	2,174	s	(2)	33%	-	£ (4.49£		(5) 4,008	(67%)
Net income (loss)	\$	423	\$	435	\$	1,233 434	•	439	\$	1,834 432	(16%) (2%)	NM 2%	\$ (1,486	, »	4,008	NM
EOP assets (in billions) Average assets (in billions)	\$	423 418	\$	435	\$	434 447	Ф	439	Þ	432	(2%)	2% 5%	\$ 412	\$	438	6%
Return on average assets		(0.68)%	•	0.84%	•	1.10%		2.01%		1.68%		0,0	(0.73)9		1.85%	0,0
Efficiency ratio		56%		60%		63%		63%		67%			55%		65%	
Net credit losses as a % of average loans		2.73%		2.33%		1.83%		2.36%		1.87%			2.70%		2.11%	
Revenue by business																
Retail banking	\$	2,836	\$	2,916	\$	2,936	\$	2,844	\$	2,802	(1%)	(1%)	\$ 5,882	\$	5,646	(4%)
Cards <sup>(3)</sup> Total	•	4,503 7,339		4,257 7,173	•	7,305	•	4,193 7,037		4,018 6,820	(4%)	(11%) (7%)	9,631 \$ 15,513		8,211 13,857	(15%) (11%)
Iotal	Ď.	7,339	ų.	7,173	<b>a</b>	7,303	ð	1,031	a a	0,020	(3%)	(7%)	\$ 15,515	ų.	13,037	(11%)
Net credit losses on loans by business																
Retail banking	\$	200	\$	190	\$	185	\$	274	\$	193	(30%)	(4%)	\$ 430	\$	467	9%
Cards <sup>(3)</sup>	•	1,642		1,408	_	1,087		1,306		1,060	(19%)	(35%)	3,346	_	2,366	(29%)
Total	\$	1,842	\$	1,598	Ф	1,272	Þ	1,580	\$	1,253	(21%)	(32%)	\$ 3,776	3	2,833	(25%)
Income from continuing operations by business																
Retail banking	\$	30	\$	264	\$	173	\$	259	\$	272	5%	NM	\$ 120	\$	531	NM
Cards <sup>(3)</sup>	•	(735)	\$	920	•	1,059		1,912 2,171	s	1,560 1,832	(18%)	NM	(1,609 \$ (1,489		3,472 4,003	NM
Total	a a	(705)	a a	920	<b>a</b>	1,232	ą.	2,171	ā	1,032	(16%)	NM	\$ (1,469	) ş	4,003	NM
Foreign currency (FX) translation impact																
Total revenue - as reported Impact of FX translation <sup>(4)</sup>	\$	7,339 200	\$	7,173 128	\$	7,305 28	\$	7,037 21	\$	6,820	(3%)	(7%)	\$ 15,513 271	\$	13,857	(11%)
Total revenues - Ex-FX <sup>(4)</sup>	\$	7,539	\$	7,301	\$	7,333	\$	7,058	\$	6,820	(3%)	(10%)	\$ 15,784	\$	13,857	(12%)
							_							-		
Total operating expenses - as reported Impact of FX translation <sup>(4)</sup>	\$	4,122 121	\$	4,287 82	\$	4,599 20	\$	4,400 16	\$	4,550	3%	10%	\$ 8,597 168	\$	8,950	4%
Total operating expenses - Ex-FX <sup>(4)</sup>	\$	4,243	\$	4,369	\$	4,619	\$	4,416	\$	4,550	3%	7%	\$ 8,765	\$	8,950	2%
Total provisions for credit losses & PBC - as																
reported	\$	4,179	\$	1,682	\$	1,077	\$	(191)	\$	(135)	29%	NM	\$ 8,943	\$	(326)	NM
Impact of FX translation <sup>(4)</sup> Total provisions for credit losses & PBC - Ex-FX <sup>(4)</sup>	\$	4,263	\$	1,702	\$	1,078	\$	(186)	\$	(135)	27%	NM	108 \$ 9,051	\$	(326)	NM
Total provisions for drout losses at 1 DO * EAST ACT	<u> </u>	.,	<u> </u>	-,	<u> </u>	-,	_	(120)	Ť	(1.23)	2170	14141	. 2,001		(520)	14141
Net income (loss) - as reported Impact of FX translation <sup>(4)</sup>	\$	(703) (6)	\$	920 16	\$	1,233 2	\$	2,174	\$	1,834	(16%)	NM	\$ (1,486 (6)	) \$	4,008	NM
Total net income (loss) - Ex-FX <sup>(4)</sup>	\$	(709)	\$	936	\$	1,235	\$	2,174	\$	1,834	(16%)	NM	\$ (1,492	) \$	4,008	NM
-																

NM Not meaningful.
Reclassified to conform to the current period's presentation.

See footnote 2 on page 5.
See footnote 1 on page 1.
Includes both Citi-Branded Cards and Citi Retail Services.
Reflects the impact of foreign currency (FX) translation into U.S. dollars at the second quarter of 2021 average exchange rates for all periods presented.
Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

#### **GLOBAL CONSUMER BANKING** Page 2

		2Q	3Q		4Q		1Q		2Q		ncrease/ se) from
		2020	2020		2020		2021		2021	1Q21	2Q20
Retail Banking Key Indicators (in billions of dollars, except as											
otherwise noted)											
Branches (actual)		2,329	2,323		2,305		2,241		2,209	(1%)	(5%)
Accounts (in millions)		55.5	55.5		53.7		52.9		52.6	(1%)	(5%)
Average deposits	\$	301.9	\$ 319.8	\$	333.2	\$	345.3	\$	352.9	2%	17%
Investment sales		25.6	30.2		29.2		38.4		28.3	(26%)	11%
Investment assets under management (AUMs):											
AUMS		153.9	163.5		180.8		183.2		190.7	4%	24%
AUMs related to the LATAM retirement services business		33.0	 35.9		40.8		39.2		41.0	5%	24%
Total AUMs	\$	186.9	\$ 199.4	\$	221.6	\$	222.4	\$	231.7	4%	24%
Average loans		121.8	125.6		127.6		127.4		126.0	(1%)	3%
EOP loans:											
Mortgages	\$	86.0	\$ 87.5	\$	88.9	\$	86.7	\$	86.3	-	-
Personal, small business and other		37.6	 38.3		40.1		39.1		39.0	-	4%
EOP loans	\$	123.6	\$ 125.8	\$	129.0	\$	125.8	\$	125.3	-	1%
	-		 			-		_			
Total net interest revenue (in millions)(1)	\$	1,918	\$ 1,898	\$	1,900	\$	1,778	\$	1,821	2%	(5%)
As a % of average loans		6.33%	6.01%		5.92%		5.66%		5.80%		(- /
· ·											
Net credit losses on loans (in millions)	\$	200	\$ 190	\$	185	\$	274	\$	193	(30%)	(4%)
As a % of average loans		0.66%	0.60%		0.58%		0.87%		0.61%		
Loans 90+ days past due (in millions)(2)	\$	497	\$ 497	\$	632	\$	598	\$	560	(6%)	13%
As a % of EOP loans		0.40%	0.40%		0.49%		0.48%		0.45%		
Loans 30-89 days past due (in millions)(2)	\$	918	\$ 786	\$	860	\$	662	\$	687	4%	(25%)
As a % of EOP loans		0.75%	0.63%		0.67%		0.53%		0.55%		
Cards key indicators (in millions of dollars, except as otherwise											
noted)											
EOP open accounts (in millions)		134.6	132.8		131.8		130.2		129.6	_	(4%)
Purchase sales (in billions)	\$	108.3	\$ 127.1	\$	141.9	\$	128.3	\$	151.1	18%	40%
	•			•		•		•			
Average loans (in billions)(3)		149.7	146.8		148.5		144.3		142.6	(1%)	(5%)
EOP loans (in billions)(3)		149.0	146.6		153.1		142.1		145.6	2%	(2%)
Average yield <sup>(4)</sup>		13.40%	12.83%		12.65%		12.65%		12.01%		, ,
Total net interest revenue(5)	\$	4,616	\$ 4,353	\$	4,443	\$	4,175	\$	4,026	(4%)	(13%)
As a % of average loans(5)		12.40%	11.80%		11.90%		11.73%		11.32%		
Net credit losses on loans	\$	1,642	\$ 1,408	\$	1,087	\$	1,306	\$	1,060	(19%)	(35%)
As a % of average loans		4.41%	3.82%		2.91%		3.67%		2.98%		
Net credit margin <sup>(6)</sup>	\$	2,853	\$ 2,852	\$	3,290	\$	2,899	\$	2,967	2%	4%
As a % of average loans <sup>(6)</sup>		7.67%	7.73%		8.81%		8.15%		8.35%		
Loans 90+ days past due(7)	\$	1,969	\$ 1,479	\$	1,875	\$	1,577	\$	1,230	(22%)	(38%)
As a % of EOP loans		1.32%	1.01%		1.22%		1.11%		0.84%		
Loans 30-89 days past due <sup>(7)</sup>	\$	1,585	\$ 1,612	\$	1,657	\$	1,341	\$	1,074	(20%)	(32%)
As a % of EOP loans		1.06%	1.10%		1.08%		0.94%		0.74%		

<sup>(1)</sup> (2) (3) (4) (5) (6) (7)

Also includes net interest revenue related to the average deposit balances in excess of the average loan portfolio.

The Loans 90+ days past due and 30-89 days past due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies. See footnote 2 on page 9. Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

Average yield is gross interest revenue earned on loans divided by average loans.

Net interest revenue includes certain fees that are recorded as interest revenue.

Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

The decrease in loans 90+ days past due as of September 30, 2020 and the decrease in loans 30-89 days past due beginning at June 30, 2020, include the impact of loan modifications in North America and Latin America that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.

#### GLOBAL CONSUMER BANKING(1) **NORTH AMERICA**

Page 1
(In millions of dollars, except as otherwise noted)

(In millions of dollars, except as otherwise noted)	2Q 2020 <sup>(2)</sup>	3Q 2020 <sup>(2)</sup>	4Q 2020	1Q 2021	2Q 2021	2Q21 Increase/ (Decrease) from 1Q21 2Q20	YTD Year 2020	YTD Year 2021	YTD 2021 vs. YTD 2020 Increase/ (Decrease)
Net interest revenue Non-interest revenue Total revenues, net of interest expense Total operating expenses Net credit losses on loans Credit reserve build / (release) for loans	\$ 4,707 35 4,742 2,418 1,448 1,839	\$ 4,500 27 4,527 2,483 1,182 (10)	\$ 4,559 96 4,655 2,595 870 (85)	\$ 4,307 121 4,428 2,479 950 (1,417)	\$ 4,143 58 4,201 2,600 817 (915)	(4%) (12%) (52%) 66% (5%) (11%) 5% 8% (14%) (44%) 35% NM	\$ 9,743 223 9,966 5,023 2,938 4,210	\$ 8,450 179 8,629 5,079 1,767 (2,332)	(13%) (20%) (13%) 1% (40%) NM
Provision for credit losses on unfunded lending commitments Provisions for benefits and claims, HTM debt securities and other assets Provisions for credit losses and for benefits and	- 19 3,306	(6)	(4) (1) 780	2	6 (01)	100% 100% NM (68%) 80% NM	(1)	8	NM (67%) NM
claims Income (loss) from continuing operations before taxes Income taxes (benefits) Income (loss) from continuing operations Noncontrolling interests	(982) (248) (734)	873 212 661	1,280 312 968	2,414 557 1,857	(91) 1,692 383 <b>1,309</b>	(30%) NM (31%) NM ( <b>30%)</b> NM	7,171 (2,228) (553) (1,675)	4,106 940 3,166	NM NM NM
Net income (loss) Average assets (in billions) Return on average assets Efficiency ratio	\$ (734) \$ 264 (1.12)% 51%	\$ 661 \$ 274 0.96% 55%	\$ 968 \$ 278 1.39% 56%	\$ 1,857 \$ 265 2.84% 56%	\$ 1,309 \$ 262 2.00% 62%	(30%) NM (1%) (1%)	\$ (1,675) \$ 255 (1.32)% 50%	\$ 3,166 \$ 264 2.42% 59%	- <b>NM</b> 4%
Net credit losses as a % of average loans  Revenue by business  Retail banking Citi-branded cards	3.22% \$ 1,122 2.218	2.63% \$ 1,113 2.061	1.93% \$ 1,092 2.132	\$ 1,041 2.091	1.91% \$ 1,039 1.959	- (7%) (6%) (12%)	3.15% \$ 2,252 4.565	2.06% \$ 2,080 4.050	(8%) (11%)
Citi retail services Total  Net credit losses on loans by business	1,402 \$ 4,742	1,353 \$ 4,527	1,431 \$ 4,655	1,296 \$ 4,428	1,203 \$ 4,201	(7%) (12%) (7%) (14%) (5%) (11%)	3,149 \$ 9,966	2,499 \$ 8,629	(11%) (21%) (13%)
Retail banking Citi-branded cards Citi retail services Total	\$ 33 780 635 <b>\$</b> 1,448	\$ 31 647 504 <b>\$</b> 1,182	\$ 31 500 339 <b>\$</b> 870	\$ 26 551 373 <b>\$</b> 950	\$ 24 467 326 <b>\$</b> 817	(8%) (27%) (15%) (40%) (13%) (49%) (14%) (44%)	\$ 70 1,561 1,307 <b>\$</b> 2,938	\$ 50 1,018 699 <b>\$</b> 1,767	(29%) (35%) (47%) (40%)
Income (loss) from continuing operations by business Retail banking Citi-branded cards Citi retail services Total	\$ (91) (524) (119) \$ (734)	\$ 25 422 214 \$ 661	\$ (72) 639 401 \$ 968	\$ 3 1,119 735 \$ 1,857	\$ (49) 924 434 \$ 1,309	NM 46% (17%) NM (41%) NM (30%) NM	\$ (185) (1,049) (441) \$ (1,675)	\$ (46) 2,043 1,169 \$ 3,166	75% NM NM NM

See footnote 2 on page 5.
 See footnote 1 on page 1.
 MM Not meaningful.
 Reclassified to conform to the current period's presentation.

#### **GLOBAL CONSUMER BANKING NORTH AMERICA** Page 2

	2Q	3Q	4Q	1Q	2Q		ncrease/ ise) from
	 2020	 2020	 2020	 2021	 2021	1Q21	2Q20
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)							
Branches (actual) Accounts (in millions) Average deposits Investment sales Investment AUMs	\$ 689 9.1 172.5 11.0 69.3	\$ 689 9.1 182.1 10.9 73.3	\$ 689 9.1 188.9 10.6 80.3	\$ 687 9.1 197.0 14.6 81.7	\$ 659 9.1 204.2 11.1 85.1	(4%) - 4% (24%) 4%	(4%) - 18% 1% 23%
Average loans	52.2	53.4	52.8	51.9	50.2	(3%)	(4%)
EOP loans: Mortgages Personal, small business and other Total EOP loans	\$ 48.9 4.2 53.1	\$ 49.0 4.1 53.1	\$ 49.0 3.7 52.7	\$ 46.9 4.0 50.9	\$ 46.0 3.7 49.7	(2%) (8%) (2%)	(6%) (12%) (6%)
Mortgage originations(1)	\$ 6.4	\$ 6.6	\$ 6.6	\$ 5.7	\$ 5.6	(2%)	(13%)
Third-party mortgage servicing portfolio (EOP)	43.5	42.1	40.2	39.4	38.4	(3%)	(12%)
Net servicing and gain/(loss) on sale (in millions)	81.8	59.1	57.3	44.2	19.3	(56%)	(76%)
Saleable mortgage rate locks	2.2	3.3	2.6	2.3	1.6	(30%)	(27%)
Net interest revenue on loans (in millions) As a % of average loans	179 1.38%	179 1.33%	174 1.31%	166 1.30%	161 1.29%	(3%)	(10%)
Net credit losses on loans (in millions) As a % of average loans	\$ 33 0.25%	\$ 31 0.23%	\$ 31 0.23%	\$ 26 0.20%	\$ 24 0.19%	(8%)	(27%)
Loans 90+ days past due (in millions)(2) As a % of EOP loans	\$ 182 0.35%	\$ 211 0.40%	\$ 299 0.58%	\$ 263 0.52%	\$ 236 0.48%	(10%)	30%
As a % of EOP loans  Loans 30-89 days past due (in millions)(2)  As a % of EOP loans	\$ 0.35% 440 0.84%	\$ 378 0.72%	\$ 328 0.63%	\$ 0.52% 220 0.44%	\$ 268 0.55%	22%	(39%)

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were \$86 million and (\$0.5 billion), \$88 million and (\$0.6 billion), \$98 million and (\$0.7 billion), \$84 million and (\$0.7 billion), and \$80 million and (\$0.7 billion) as of June 30, 2020, September 30, 2020, December 31, 2020, March 31, 2021 and June 30, 2021, respectively.

NM Not meaningful. Reclassified to conform to the current period's presentation.

Originations of residential first mortgages.

The loans 90+ days past due and 30-89 days past due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) were \$130 million and (\$0.5 billion), \$148 million and (\$0.6 billion), \$171 million and (\$0.7 billion) and (\$0.7 billion) as of June 30, 2020, September 30, 2020, December 31, 2020, March 31, 2021 and June 30, 2021, respectively.

#### **GLOBAL CONSUMER BANKING NORTH AMERICA** Page 3

		2Q 2020		3Q 2020		4Q 2020		1Q 2021		2Q 2021	2Q21 In (Decrea 1Q21	crease/ se) from 2Q20
		2020	_	2020	_	2020		2021		2021	IQZI	<u> </u>
Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted)(1) EOP open accounts (in millions) Purchase sales (in billions) Average loans (in billions)(1) EOP loans (in billions)(1) Average yield(2)	\$	34.6 73.8 82.6 82.6 10.73%	\$	34.5 85.5 81.2 81.1 10.33%	\$	34.5 93.2 81.7 84.0 10.19%	\$	34.5 85.8 78.7 78.5 10.30%	\$	34.7 103.5 79.4 82.1 9.64%	1% 21% 1% 5% (6%)	40% (4%) (1%) (10%)
Total net interest revenue(3)	\$	2,003	\$	1,906	\$	1,916	\$	1,830	\$	1,753	(4%)	(12%)
As a % of average loans <sup>(3)</sup>	•	9.75%		9.34%	•	9.33%	•	9.43%	•	8.86%	(450()	(400()
Net credit losses on loans	\$	780	\$	647	\$	500	\$	551	\$	467	(15%)	(40%)
As a % of average loans  Net credit margin(4)	\$	3.80% 1.432	\$	3.17% 1.412	\$	2.43% 1.630	\$	2.84% 1.541	\$	2.36% 1.491	(3%)	4%
As a % of average loans(4)	Ф	6.97%	ф	6.92%	Ф	7.94%	Ф	7.94%	Ф	7.53%	(3%)	4%
Loans 90+ days past due	\$	784	\$	574	\$	686	\$	590	\$	457	(23%)	(42%)
As a % of EOP loans	Ψ	0.95%	Ψ	0.71%	Ψ	0.82%	Ψ	0.75%	Ψ	0.56%	(2370)	(4270)
Loans 30-89 days past due(5)	\$	594	\$	624	\$	589	\$	484	\$	355	(27%)	(40%)
As a % of EOP loans	Ψ.	0.72%	Ť	0.77%	*	0.70%	*	0.62%	Ψ	0.43%	(2.70)	(1070)
Citi Retail Services Key Indicators (in millions of dollars, except as otherwise noted)(1) EOP open accounts Purchase sales (in billions) Average loans (in billions)(1) EOP loans (in billions)(1) Average yield(2)	\$	80.1 16.9 46.2 45.4 17.29%	\$	78.6 19.9 44.5 44.4 16.86%	\$	77.9 23.4 44.9 46.4 16.73%	\$	76.6 18.7 43.8 42.5 16.61%	\$	76.0 23.6 42.3 42.7 16.06%	(1%) 26% (3%) - (3%)	(5%) 40% (8%) (6%) (7%)
Total net interest revenue <sup>(3)</sup>	\$	1,887 16.43%	\$	1,788 15.98%	\$	1,861 16,49%	\$	1,744 16.15%	\$	1,650 15.65%	(5%)	(13%)
As a % of average loans <sup>(3)</sup> Net credit losses on loans	\$	16.43%	\$	15.98%	\$	16.49%	\$	373	\$	326	(13%)	(49%)
As a % of average loans	φ	5.53%	Ψ	4.51%	φ	3.00%	φ	3.45%	Ψ	3.09%	(1370)	(4370)
Net credit margin <sup>(4)</sup>	\$	762	\$	846	\$	1.091	\$	920	\$	874	(5%)	15%
As a % of average loans <sup>(4)</sup>	*	6.63%	-	7.56%	-	9.67%	-	8.52%	-	8.29%	(/	
Loans 90+ days past due(5)	\$	811	\$	557	\$	644	\$	591	\$	463	(22%)	(43%)
As a % of EOP loans		1.79%		1.25%		1.39%		1.39%		1.08%	. ,	. ,
Loans 30-89 days past due <sup>(5)</sup>	\$	611	\$	610	\$	639	\$	513	\$	415	(19%)	(32%)
As a % of EOP loans		1.35%		1.37%		1.38%		1.21%		0.97%		

Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

Average yield is calculated as gross interest revenue earned on loans divided by average loans.

Net interest revenue includes certain fees that are recorded as interest revenue.

Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.

The decrease in loans 90+ days past due as of September 30, 2020 and the decrease in loans 30-89 days past due beginning at June 30, 2020, include the impact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.

#### **GLOBAL CONSUMER BANKING** LATIN AMERICA(1)(2)

## Page 1

(In millions of dollars, except as otherwise noted)

	2	2Q 020 <sup>(3)</sup>	<u></u> :	3Q 2020 <sup>(3)</sup>		4Q 2020		1Q 2021		2Q 2021		ncrease/ ase) from 2Q20	YTD Year 2020		YTD Year 2021	YTD 2021 vs. YTD 2020 Increase/ (Decrease)
Net interest revenue	\$	755	\$	697	\$	739	\$	658	\$	703	7%	(7%)	\$ 1,642		1,361	(17%)
Non-interest revenue  Total revenues, net of interest expense	_	1,050	_	1,027	_	357 1.096	_	350 1.008	_	1.053	4%	19%	2.24		2.061	15% (8%)
Total operating expenses		619		667		776		702		725	3%	17%	1.33		1.427	7%
Net credit losses on loans		205		228		162		365		250	(32%)	22%	470		615	29%
Credit reserve build / (release) for loans Provision for credit losses on unfunded lending commitments Provisions for benefits and claims, HTM debt securities and		209		(66)		(83)		(163)		(423)	NM -	NM -	46	-	(586)	NM -
other assets	_	16		47	_	9	_	29	_	6	(79%)	(63%)	3		35	13%
Provisions for credit losses and for benefits and claims (PBC)	_	430	_	209 151	_	88 232	_	231 75	_	(167) 495	NM	NM	972		64 570	(93%)
Income (loss) from continuing operations before taxes Income taxes (benefits)		1 (1)		151 43		232 66		75 23		495 143	NM NM	NM NM	(5 (2		166	NM NM
Income (loss) from continuing operations Noncontrolling interests		2		108	_	166	_	52	_	352	NM -	NM -	(3		404	NM -
Net income (loss)	\$	2	\$	108	\$	166	\$	52	\$	352	NM	NM	\$ (3	3) \$	404	NM
Average assets (in billions)	\$	30	\$	31	\$	33	\$	34	\$	34	-	13%	\$ 3		34	3%
Return on average assets		0.03% 59%		1.39% 65%		2.00%		0.62%		4.15%			(0.20)		2.40% 69%	
Efficiency ratio		59%		65%		71%		70%		69%			59%	D	69%	
Net credit losses on loans as a percentage of average loans		6.15%		6.67%		4.51%		10.65%		7.43%			6.34%	Ď	9.05%	
Revenue by business																
Retail banking	\$	705	\$	737	\$	784	\$	723	\$	757	5%	7%	\$ 1,48		1,480	(1%)
Citi-branded cards	_	345	_	290	_	312	_	285	_	296	4%	(14%)	76		581	(24%)
Total	\$	1,050	\$	1,027	\$	1,096	\$	1,008	\$	1,053	4%	-	\$ 2,24	\$	2,061	(8%)
Net credit losses on loans by business																
Retail banking	s	92	s	90	\$	68	\$	168	s	99	(41%)	8%	\$ 219	9 \$	267	22%
Citi-branded cards		113		138		94		197		151	(23%)	34%	25	7	348	35%
Total	\$	205	\$	228	\$	162	\$	365	\$	250	(32%)	22%	\$ 470	\$	615	29%
Income from continuing operations by business		(4.4)								400						
Retail banking Citi-branded cards	\$	(14) 16	\$	68 40	\$	91 75	\$	40 12	\$	180 172	NM NM	NM NM	\$ (3		220 184	NM NM
Total	s	2	s	108	\$	166	\$	52	s	352	NM	NM	\$ (3		404	NM
iotai	Ě		Ě		Ě		÷		Ě		INIV	INIV	7 (*	¥ ±		NW
FX translation impact																
Total revenue - as reported	\$	1,050	\$	1,027	\$	1,096	\$	1,008	\$	1,053	4%	-	\$ 2,249		2,061	(8%)
Impact of FX translation <sup>(4)</sup>	_	134	_	1,120		1,117	•	1,030	s	1,053	00/	(440()	\$ 2,38		2,061	(4.40()
Total revenues - Ex-FX <sup>(4)</sup>	\$	1,184	\$	1,120	\$	1,117	\$	1,030	\$	1,053	2%	(11%)	\$ 2,38	\$	2,061	(14%)
Total operating expenses - as reported Impact of FX translation <sup>(4)</sup>	\$	619 74	\$	667 56	\$	776 13	\$	702 15	\$	725	3%	17%	\$ 1,33-		1,427	7%
Total operating expenses - Ex-FX <sup>(4)</sup>	\$	693	\$	723	\$	789	\$	717	\$	725	1%	5%	\$ 1,41		1,427	1%
Total provisions for credit losses and PBC - as reported Impact of FX translation <sup>(4)</sup>	\$	430 65	\$	209 16	\$	88 1	\$	231 6	\$	(167)	NM	NM	\$ 972 7		64	(93%)
Total provisions for credit losses and PBC - Ex-FX <sup>(4)</sup>	\$	495	\$	225	\$	89	\$	237	\$	(167)	NM	NM	\$ 1,04		64	(94%)
Net income (loss) - as reported	\$	2	\$	108	\$	166	\$	52	\$	352	NM	NM	\$ (3		404	NM
Impact of FX translation <sup>(4)</sup>	_	(5)	_	13		3	_	2	_					9)		
Total net income (loss) - Ex-FX(4)	\$	(3)	\$	121	\$	169	\$	54	\$	352	NM	NM	\$ (4:	2) \$	404	NM
-																

NM Not meaningful.

Reclassified to conform to the current period's presentation.

Latin America GCB consists of Cit's consumer banking operations in Mexico.

See footnote 2 on page 5.

See footnote 1 on page 1.

Reflects the impact of foreign currency (FX) translation into U.S. dollars at the second quarter of 2021 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

#### **GLOBAL CONSUMER BANKING LATIN AMERICA** Page 2

		2Q		3Q		4Q		1Q		2Q		ncrease/ ase) from
		2020		2020		2020		2021		2021	1Q21	2Q20
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)	_											
Branches (actual)	_	1,406		1,401		1,392		1,331		1,327		(6%)
Accounts (in millions)		29.5		29.3		27.3		26.6		26.4	(1%)	(11%)
Average deposits	\$	20.6	\$	22.5	\$	24.3	\$	24.5	\$	24.1	(2%)	17%
Investment sales		3.1		3.5		3.7		3.1		3.5	13%	13%
Investment AUMs:		22.2		22.4		27.4		20.0		20.2	E0/	270/
AUMS AUMs related to the retirement services business		22.2		23.4		27.1		26.9		28.2	5% 5%	27% 24%
		33.0		35.9		40.8		39.2		41.0		
Total AUMs		55.2		59.3		67.9		66.1		69.2	5%	25%
Average loans EOP loans:		9.1		9.3		9.6		9.4		9.2	(2%)	1%
Mortgages		3.7		3.8		4.0		3.8		3.8	-	3%
Personal, small business and other		5.3		5.4		5.8		5.3		5.3	-	-
Total EOP loans	\$	9.0	\$	9.2	\$	9.8	\$	9.1	\$	9.1	-	1%
Total net interest revenue (in millions) <sup>(1)</sup>	\$	473	\$	480	\$	503	\$	447	\$	491	10%	4%
As a % of average loans(1)		20.91%		20.53%		20.84%		19.29%		21.41%		
Net credit losses on loans (in millions)	\$	92	\$	90	\$	68	\$	168	\$	99	(41%)	8%
As a % of average loans		4.07%		3.85%		2.82%		7.25%		4.32%		
Loans 90+ days past due (in millions)	\$	121	\$	105	\$	130	\$	142	\$	127	(11%)	5%
As a % of EOP loans		1.34%		1.14%		1.33%		1.56%		1.40%		
Loans 30-89 days past due (in millions) As a % of EOP loans	\$	151 1.68%	\$	136 1.48%	\$	220 2.24%	\$	164 1.80%	\$	134 1.47%	(18%)	(11%)
Citi-Branded Cards Key Indicators (in billions of dollars, except as												
otherwise noted)												
EOP open accounts (in millions)	-	5.0		4.9		4.7		4.5		4.5	_	(10%)
Purchase sales	\$	2.6	\$	3.3	\$	4.4	\$	3.7	\$	4.2	14%	62%
Average loans <sup>(2)</sup>	\$	4.3	\$	4.3	\$	4.7	\$	4.5	\$	4.3	(4%)	
EOP loans(2)	\$	4.2	\$	4.3	Š	4.8	\$	4.3	\$	4.4	2%	5%
Average yield <sup>(3)</sup>		25.50%		21.28%		21.01%		19.89%		20.10%	1%	(21%)
Total net interest revenue (in millions) <sup>(4)</sup>	\$	282	\$	217	\$	236	\$	211	\$	212	-	(25%)
As a % of average loans <sup>(4)</sup>		26.38%	_	20.08%	_	19.98%		19.02%	_	19.78%		
Net credit losses on loans (in millions)	\$	113	\$	138	\$	94	\$	197	\$	151	(23%)	34%
As a % of average loans		10.57%		12.77%		7.96%		17.75%		14.09%	==0/	(0.00)
Net credit margin (in millions) <sup>(5)</sup>	\$	235	\$	160	\$	229	\$	102	\$	158	55%	(33%)
As a % of average loans <sup>(5)</sup>		21.98%		14.80%		19.38%		9.19%		14.74%	(000/)	(0.40):
Loans 90+ days past due (in millions)(6)	\$	160	\$	106	\$	233	\$	173	\$	122	(29%)	(24%)
As a % of EOP loans	•	3.81%	•	2.47%	•	4.85%	•	4.02%	•	2.77%	(000()	(000()
Loans 30-89 days past due (in millions)(6)	\$	111	\$	89	\$	170	\$	115	\$	82	(29%)	(26%)
As a % of EOP loans		2.64%		2.07%		3.54%		2.67%		1.86%		

NM Not meaningful. Reclassified to conform to the current period's presentation.

Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio.

Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

Average yield is gross interest revenue earned on loans divided by average loans.

Net interest revenue includes certain fees that are recorded as interest revenue.

Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

The decrease in loans 90+ days past due as of September 30, 2020 and the decrease in loans 30-89 days past due beginning at June 30, 2020, include the impact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.

#### **GLOBAL CONSUMER BANKING** ASIA(1)(2) PAGE 1

(In millions of dollars, except as otherwise noted)

	2Q 2020 <sup>(3)</sup>	3Q 2020 <sup>(3)</sup>	4Q 2020	1Q 2021	2Q 2021	2Q21 In (Decreased)		YTD Year 2020	YTD Year 2021	YTD 2021 vs. YTD 2020 Increase/ (Decrease)
Net interest revenue	\$ 1,072	\$ 1,054	\$ 1,045	\$ 988	\$ 1,001	1%	(7%)	\$ 2,221	\$ 1,989	(10%)
Non-interest revenue	475	565	509	613	565	(8%)	19%	1,077	1,178	9%
Total revenues, net of interest expense Total operating expenses	1,547 1.085	1,619 1,137	1,554 1,228	1,601 1,219	1,566 1,225	(2%)	1% 13%	3,298 2,240	3,167 2.444	(4%) 9%
Net credit losses on loans	189	188	240	265	186	(30%)	(2%)	362	451	25%
Credit reserve build / (release) for loans	251	110	(25)	(226)	(60)	73%	NM	435	(286)	NM
Provision for credit losses on unfunded lending commitments		_			_	-	_		_	_
Provisions for benefits and claims, HTM debt	-	-	-	-	-	-	-	_	-	-
securities and other assets	3	4	(6)	4	(3)	NM	NM	3	1	(67%)
Provisions for credit losses and for benefits and claims (PBC)	443	302	209	43	123	NM	(72%)	800	166	(79%)
Income from continuing operations before taxes	19	180	117	339	218	(36%)	(72%) NM	258	557	(79%) NM
Income taxes (benefits)	(8)	29	19	77	47	(39%)	NM	39	124	NM
Income from continuing operations	27	151	98	262	171	(35%)	NM	219	433	98%
Noncontrolling interests	(2)		(1)	(3)	(2)	33%		(3)	(5)	(67%)
Net income	\$ 29	\$ 151	\$ 99	\$ 265	\$ 173	(35%)	NM	\$ 222	\$ 438	97%
Average assets (in billions)	\$ 124	\$ 129	\$ 136	\$ 140	\$ 141	1%	14%	\$ 125	\$ 141	13%
Return on average assets	0.09%	0.47%	0.29%	0.77%	0.49%			0.36%	0.63%	
Efficiency ratio	70%	70%	79%	76%	78%			68%	77%	
Net credit losses on loans as a percentage of average loans	0.99%	0.94%	1.16%	1.29%	0.90%			0.93%	1.09%	
Revenue by business										
Retail banking Citi-branded cards	\$ 1,009 538	\$ 1,066 553	\$ 1,060 494	\$ 1,080 521	\$ 1,006 560	(7%) 7%	4%	\$ 2,142	\$ 2,086 1,081	(3%) (6%)
Total	\$ 1,547	\$ 1,619	\$ 1,554	\$ 1,601	\$ 1,566	(2%)	1%	1,156 \$ 3,298	\$ 3,167	(4%)
1000	<u> </u>	<u> </u>		- 1,1221		(270)	1,70	3,200	<del> </del>	(170)
Net credit losses on loans by business										
Retail banking Citi-branded cards	\$ 75 114	\$ 69 119	\$ 86 154	\$ 80 185	\$ 70 116	(13%) (37%)	(7%) 2%	\$ 141 221	\$ 150 301	6% 36%
Total	\$ 189	\$ 188	\$ 240	\$ 265	\$ 186	(30%)	(2%)	\$ 362	\$ 451	25%
iotai						(5070)	(270)			2070
Income from continuing operations by business										
Retail banking Citi-branded cards	\$ 135 (108)	\$ 171 (20)	\$ 154 (56)	\$ 216 46	\$ 141 30	(35%) (35%)	4% NM	\$ 344 (125)	\$ 357 76	4% NM
Total	\$ 27	\$ 151	\$ 98	\$ 262	\$ 171	(35%)	NM	\$ 219	\$ 433	98%
1000						(0070)	• • • • • • • • • • • • • • • • • • • •			0070
FX translation impact										
Total revenue - as reported	\$ 1,547	\$ 1,619	\$ 1,554	\$ 1,601	\$ 1,566	(2%)	1%	\$ 3,298	\$ 3,167	(4%)
Impact of FX translation(4)	66	35	7	(1)	-			132	-	
Total revenues - Ex-FX <sup>(4)</sup>	\$ 1,613	\$ 1,654	\$ 1,561	\$ 1,600	\$ 1,566	(2%)	(3%)	\$ 3,430	\$ 3,167	(8%)
Total operating expenses - as reported	\$ 1,085	\$ 1,137	\$ 1,228	\$ 1,219	\$ 1,225	-	13%	\$ 2,240	\$ 2,444	9%
Impact of FX translation <sup>(4)</sup>	47	26	7	1	-			89	-	
Total operating expenses - Ex-FX <sup>(4)</sup>	\$ 1,132	\$ 1,163	\$ 1,235	\$ 1,220	\$ 1,225	-	8%	\$ 2,329	\$ 2,444	5%
T. 1										
Total provisions for credit losses and PBC - as reported	\$ 443	\$ 302	\$ 209	\$ 43	\$ 123	NM	(72%)	\$ 800	\$ 166	(79%)
	•		- 203		- 120	(414)	(12/0)		<sub>2</sub> 100	(.570)
Impact of FX translation <sup>(4)</sup>	19	4	-	(1)	-			37	-	
Total provisions for credit losses and PBC - Ex-FX <sup>(4)</sup>	\$ 462	\$ 306	\$ 209	\$ 42	\$ 123	NM	(73%)	\$ 837	\$ 166	(80%)
Net income - as reported	\$ 29	\$ 151	\$ 99	\$ 265	\$ 173	(35%)	NM	\$ 222	\$ 438	97%
	- 25	51	- 55	. 200		(00,0)				0.70
Impact of FX translation <sup>(4)</sup>	(1)	3	(1)	(2)				3		
Total net income - Ex-FX <sup>(4)</sup>	\$ 28	\$ 154	\$ 98	\$ 263	\$ 173	(34%)	NM	\$ 225	\$ 438	95%

NM Not meaningful. Reclassified to conform to the current period's presentation.

Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

See footnote 2 on page 5.

See footnote 1 on page 1.

Reflects the impact of foreign currency (FX) translation into U.S. dollars at the second quarter of 2021 average exchange rates for all periods presented.

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

#### **GLOBAL CONSUMER BANKING** ASIA(1) PAGE 2

	2Q			3Q		4Q		1Q		2Q	2Q21 In (Decrea	crease/ se) from
		2020		2020		2020		2021		2021	1Q21	2Q20
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
Branches (actual) Accounts (in millions) Average deposits Investment sales Investment AUMs Average loans EOP loans:	\$	234 16.9 108.8 11.5 62.4 60.5	\$	233 17.1 115.2 15.8 66.8 62.9	\$	224 17.3 120.0 14.9 73.4 65.2	\$	223 17.2 123.8 20.7 74.6 66.1	\$	223 17.1 124.6 13.7 77.4 66.6	(1%) 1% (34%) 4% 1%	(5%) 1% 15% 19% 24% 10%
Mortgages Personal, small business and other		33.4 28.1		34.7 28.8		35.9 30.6		36.0 29.8		36.5 30.0	1% 1%	9% 7%
Total EOP loans	\$	61.5	\$	63.5	\$	66.5	\$	65.8	\$	66.5	1%	8%
Total net interest revenue (in millions) <sup>(2)</sup> As a % of average loans <sup>(2)</sup> Net credit losses on loans (in millions) As a % of average loans	\$ \$	628 4.17% 75 0.50%	\$ \$	612 3.87% 69 0.44%	\$ \$	615 3.75% 86 0.52%	\$ \$	598 3.67% 80 0.49%	\$ \$	590 3.55% 70 0.42%	(1%) (13%)	(6%) (7%)
Loans 90+ days past due (in millions)	\$	194	\$	181 0.29%	\$	203 0.31%	\$	193	\$	197	2%	2%
As a % of EOP Loans Loans 30-89 days past due (in millions) As a % of EOP loans	\$	0.32% 327 0.53%	\$	0.29% 272 0.43%	\$	312 0.47%	\$	0.29% 278 0.42%	\$	0.30% 285 0.43%	3%	(13%)
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted)												
EOP open accounts (in millions) Purchase sales Average loans(3) EOP loans(3) Average yield(4)	\$ \$	14.9 15.0 16.6 16.8 12.78%	\$ \$	14.8 18.4 16.8 16.8 11.99%	\$ \$ \$	14.7 20.9 17.2 17.9 11.47%	\$ \$	14.6 20.1 17.3 16.8 10.96%	\$ \$	14.4 19.8 16.6 16.4 10.87%	(1%) (1%) (4%) (2%) (1%)	(3%) 32% - (2%) (15%)
Total net interest revenue (in millions) <sup>(5)</sup> As a % of average loans <sup>(6)</sup>	\$	444 10.76%	\$	442 10.47%	\$	430 9.95%	\$	390 9.14%	\$	411 9.93%	5%	(7%)
Net credit losses on loans (in millions)	\$	114	\$	119	\$	154	\$	185	\$	116	(37%)	2%
As a % of average loans Net credit margin (in millions)(6)	\$	2.76% 424	\$	2.82% 434	\$	3.56% 340	\$	4.34% 336	\$	2.80% 444	32%	5%
As a % of average loans <sup>(6)</sup> Loans 90+ days past due	\$	10.27% 214	\$	10.28% 242	\$	7.86% 312	\$	7.88% 223	\$	10.73% 188	(16%)	(12%)
As a % of EOP loans Loans 30-89 days past due As a % of EOP loans	\$	1.27% 269 1.60%	\$	1.44% 289 1.72%	\$	1.74% 259 1.45%	\$	1.33% 229 1.36%	\$	1.15% 222 1.35%	(3%)	(17%)

Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio.

Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

Average yield is gross interest revenue earned on loans divided by average loans.

Net interest revenue includes certain fees that are recorded as interest revenue.

Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

## **INSTITUTIONAL CLIENTS GROUP(1)**

(In millions of dollars, except as otherwise noted)

	2Q 2020	3Q 2020	4Q 2020	1Q 2021	2Q 2021		ncrease/ ise) from 2Q20	YTD Year 2020	YTD Year 2021	YTD 2021 vs. YTD 2020 Increase/ (Decrease)
Commissions and fees	\$ 1,027	\$ 1,099	\$ 1,064	\$ 1,252	\$ 1,186	(5%)	15%	\$ 2,249	\$ 2,438	8%
Administration and other fiduciary fees	684	747	755	814	865	6%	26%	1,375	1,679	22%
Investment banking	1,526	1,145	1,107	1,800	1,575	(13%)	3%	2,757	3,375	22%
Principal transactions	3,909	2,292	1,748	3,842	2,213	(42%)	(43%)	9,268	6,055	(35%)
Other	419	597	247	360	324	(10%)	(23%)	305	684	NM
Total non-interest revenue	7,565	5,880	4,921	8,068	6,163	(24%)	(19%)	15,954	14,231	(11%)
Net interest revenue (including dividends)	4,572	4,473	4,358	4,152	4,224	2%	(8%)	8,667	8,376	(3%)
Total revenues, net of interest expense Total operating expenses	<b>12,137</b> 6,006	10,353 5.858	<b>9,279</b> 6.041	<b>12,220</b> 6.308	<b>10,387</b> 6,264	(15%) (1%)	(14%) 4%	<b>24,621</b> 11.883	<b>22,607</b> 12,572	( <b>8%)</b> 6%
Net credit losses on loans	324	326	210	186	89	(52%)	(73%)	451	275	(39%)
Credit reserve build / (release) for loans	3,370	106	(1,620)	(1,312)	(949)	28%	NM	4,686	(2,261)	NM
Provision for credit losses on unfunded lending commitments	107	423	352	(621)	46	NM	(57%)	660	(575)	NM
Provisions for credit losses for HTM debt securities and other assets	53	(17)	(23)	(5)	4	NM	(92%)	61	(1)	NM
Provision for credit losses	3,854	838	(1,081)	(1,752)	(810)	54%	`NM ´	5,858	(2,562)	NM
Income from continuing operations before taxes	2,277	3,657	4,319	7,664	4,933	(36%)	NM	6,880	12,597	83%
Income taxes	455	800	1,019	1,726	1,104	(36%)	NM	1,484	2,830	91%
Income from continuing operations	1,822	2,857	3,300	5,938	3,829	(36%)	NM	5,396	9,767	81%
Noncontrolling interests	5	24	22	37	12	(68%)	NM	4	49	NM
Net income	\$ 1,817	\$ 2,833	\$ 3,278	\$ 5,901	\$ 3,817	(35%)	NM	\$ 5,392	\$ 9,718	80%
EOP assets (in billions)	\$ 1,716	\$ 1,703	\$ 1,730	\$ 1,776	\$ 1,795	1%	5%			
Average assets (in billions)	1,756	1,732	1,756	1,787	1,806	1%	3%	\$ 1,668	\$ 1,797	8%
Return on average assets (ROA)	0.42%	0.65%	0.74%	1.34%	0.85%			0.65%	1.09%	
Efficiency ratio	49%	57%	65%	52%	60%			48%	56%	
Barrers browning										
Revenue by region North America	\$ 4.987	\$ 3.920	\$ 3.331	\$ 4.898	\$ 3,718	(24%)	(25%)	\$ 9.934	\$ 8.616	(13%)
EMEA	3.392	\$ 3,920 3.085	\$ 3,331 2.867	3.713	3,253	(12%)	(4%)	5 9,934 6.862	6,966	2%
Latin America	1,207	1.141	1.072	1,136	1,174	3%	(3%)	2,625	2.310	(12%)
Asia	2,551	2,207	2,009	2,473	2,242	(9%)	(12%)	5,200	4,715	(9%)
Total revenues, net of interest expense	\$ 12,137	\$ 10,353	\$ 9,279	\$ 12,220	\$ 10,387	(15%)	(14%)	\$ 24,621	\$ 22,607	(8%)
Total revenues, her of interest expense	<u> </u>	<del>* .0,000</del>	<del>V 0,2.0</del>	<del>*,</del>	<del>* .0,00.</del>	(1370)	(1470)	<del>* 21,021</del>	<del>↓ 11,00.</del>	(0 /0)
Income (loss) from continuing operations by region										
North America	\$ 623	\$ 1.023	\$ 801	\$ 2,779	\$ 1,253	(55%)	NM	\$ 1.486	\$ 4,032	NM
EMEA	483	880	891	1.466	1,156	(21%)	NM	1,509	2.622	74%
Latin America	(198)	102	963	645	597	(7%)	NM	325	1,242	NM
Asia	914	852	645	1,048	823	(21%)	(10%)	2,076	1,871	(10%)
Income from continuing operations	\$ 1,822	\$ 2,857	\$ 3,300	\$ 5,938	\$ 3,829	(36%)	NM	\$ 5,396	\$ 9,767	81%
					·					
Average loans by region (in billions)										
North America	\$ 215	\$ 198	\$ 193	\$ 195	\$ 201	3%	(7%)	\$ 205	\$ 198	(3%)
EMEA	91	88	86	89	90	1%	(1%)	90	90	-
Latin America Asia	43	40 71	35	32 71	32 73	3%	(26%)	41	32 72	(22%)
	\$ 422	\$ 397	\$ 382	\$ 387	\$ 396		-	\$ 409	\$ 392	(1%)
Total	\$ 422	\$ 39 <i>1</i>	<b>ў 302</b>	<b>э</b> 307	\$ 390	2%	(6%)	\$ 409	<b>ў</b> 392	(4%)
FOR demands have a demander of the hillion of										
EOP deposits by region (in billions) North America	\$ 471	\$ 476	¢ 470	¢ 470	\$ 471	_				
North America EMEA	\$ 4/1 212	\$ 476 218	\$ 472 218	\$ 470 232	\$ 471 232	-	10%			
Latin America	40	43	44	232 45	232 46	1%	15%			
Asia	185	188	190	191	198	4%	7%			
Total	\$ 908	\$ 925	\$ 924	\$ 938	\$ 947	1%	4%			
Iotal	- 550	- 020		- 550	<del> </del>	1 /0	470			
EOP deposits by business (in billions)										
Treasury and trade solutions	\$ 658	\$ 660	\$ 651	\$ 649	\$ 644	(1%)	(2%)			
All other ICG businesses	250	265	273	289	303	5%	21%			
Total	\$ 908	\$ 925	\$ 924	\$ 938	\$ 947	1%	4%			
: = sex:			<del></del>							

(1) See footnote 2 on page 5. NM Not meaningful. Reclassified to conform to the current period's presentation.

#### **INSTITUTIONAL CLIENTS GROUP REVENUES BY BUSINESS**

(In millions of dollars, except as otherwise noted)

	2Q 2020	3Q 2020	4Q 2020	1Q 2021	2Q 2021	2Q21 Increase/ (Decrease) from 1Q21 2Q20	YTD Year 2020	YTD Year 2021	YTD 2021 vs. YTD 2020 Increase/ (Decrease)
Revenue Details Investment banking Advisory Equity underwriting Debt underwriting Total investment banking Treasury and trade solutions Corporate lending - excluding gain/(loss) on loan hedges(1) Private bank - excluding gain/(loss) on loan hedges(1) Total banking revenues (ex-gain/(loss) on loan hedges)(1)	\$ 229 491 1,039 1,759 2,307 646 956 \$ 5,668	\$ 163 484 740 1,387 2,394 538 938 \$ 5,257	\$ 232 438 617 1,287 2,400 552 894 \$ 5,133	\$ 281 876 816 1,973 2,165 483 1,027 \$ 5,648	\$ 405 544 823 1,772 2,290 548 993 \$ 5,603	44% 77% (38%) 11% (21%) (10%) 1% 6% (1%) 13% (15%) (3%) 4% (1%) (1%)	\$ 67 67 1,82 3,17 4,73 1,09 1,90 <b>\$ 10,8</b> 4	1,420 1,639 3 3,745 60 4,455 14 1,031 15 2,020	12% NM (10%) 20% (6%) (6%) 6%
Gain/(loss) on loan hedges <sup>(1)</sup> Total banking revenues including g/(I) on loan hedges <sup>(1)</sup>	(431) <b>\$ 5,237</b>	(124) \$ 5,133	(312) <b>\$ 4,821</b>	(81) <b>\$ 5,567</b>	\$ 5,566	54% 91% - <b>6%</b>	38 \$ 11,22		NM (1%)
Fixed income markets Equity markets Securities services Other Total markets and securities services Total revenues, net of interest expense	\$ 5,595 770 619 (84) <b>\$ 6,900</b> <b>\$ 12,137</b>	\$ 3,788 875 631 (74) \$ 5,220 \$ 10,353	\$ 3,087 810 650 (89) \$ 4,458 \$ 9,279	\$ 4,550 1,476 653 (26) \$ 6,653 \$ 12,220	\$ 3,211 1,058 672 (120) \$ 4,821 \$ 10,387	(29%) (43%) (28%) 37% 3% 9% NM (43%) (28%) (30%) (15%) (14%)	\$ 10,38 1,93 1,26 (1! \$ 13,38 \$ 24,62	9 2,534 4 1,325 90) (146) 4 \$ 11,474	(25%) 31% 5% 23% (14%) (8%)
Taxable-equivalent adjustments <sup>(2)</sup>	\$ 88	\$ 104	\$ 137	\$ 99	\$ 166	68% 89%	\$ 17	4 \$ 265	52%
Total ICG revenues including taxable-equivalent adjustments <sup>(2)</sup>	\$ 12,225	\$ 10,457	\$ 9,416	\$ 12,319	\$ 10,553	(14%) (14%)	\$ 24,79	\$ 22,872	(8%)
Commissions and fees Principal transactions <sup>(3)</sup> Other Total non-interest revenue Net interest revenue Total fixed income markets	\$ 154 4,009 234 \$ 4,397 1,198 \$ 5,595	\$ 159 2,178 301 \$ 2,638 1,150 \$ 3,788	\$ 175 1,782 107 \$ 2,064 1,023 \$ 3,087	\$ 200 2,930 356 \$ 3,486 1,064 <b>\$ 4,550</b>	\$ 182 1,922 156 \$ 2,260 951 <b>\$ 3,211</b>	(9%) 18% (34%) (52%) (56%) (33%) (35%) (49%) (11%) (21%) <b>(29%) (43%)</b>	\$ 34 7,55 17 \$ 8,07 2,30 <b>\$ 10,38</b>	4,852 512 512 5,746 9 2,015	11% (36%) NM (29%) (13%) (25%)
Rates and currencies Spread products / other fixed income Total fixed income markets	\$ 3,582 2,013 <b>\$ 5,595</b>	\$ 2,520 1,268 <b>\$ 3,788</b>	\$ 2,009 1,078 <b>\$ 3,087</b>	\$ 3,039 1,511 <b>\$ 4,550</b>	\$ 1,993 1,218 <b>\$ 3,211</b>	(34%) (44%) (19%) (39%) <b>(29%) (43%)</b>	\$ 7,6° 2,76 <b>\$ 10,38</b>	5 2,729	(34%) (1%) <b>(25%)</b>
Commissions and fees Principal transactions <sup>(3)</sup> Other Total non-interest revenue Net interest revenue Total equity markets	\$ 305 193 2 \$ 500 270 <b>\$ 770</b>	\$ 279 125 267 \$ 671 204 <b>\$ 875</b>	\$ 299 189 45 \$ 533 277 <b>\$ 810</b>	\$ 392 835 32 \$ 1,259 217 <b>\$ 1,476</b>	\$ 298 222 87 \$ 607 451 <b>\$ 1,058</b>	(24%) (2%) (73%) 15% NM NM (52%) 21% NM 67% (28%) 37%	\$ 66 96 \$ 1,64 29 <b>\$ 1,93</b>	1,057 0 119 4 \$ 1,866 5 668	3% 9% NM 14% NM <b>31%</b>

Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain/(loss) on loan hedges includes the mark-to-market on the credit derivatives partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these hedges are netted against the private bank and corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures.

Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments.

Excludes principal transactions revenues of ICG businesses other than Markets, primarily treasury and trade solutions and the private bank.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## CORPORATE / OTHER(1)(2)

(In millions of dollars, except as otherwise noted)

	2Q 2020	3Q 2020	4Q 2020	1Q 2021	2Q 2021	2Q21 Increase/ (Decrease) from 1Q21 2Q20	YTD YT Year Ye 2020 20	ar YTD 2020 Increase/
Net interest revenue Non-interest revenue Total revenues, net of interest expense Total operating expenses Net credit losses Credit reserve build / (release) Provisions for benefits and claims, HTM debt	\$ (26) 316 290 332 (5) 160	\$ (231) 7 (224) 819 (5) (128)	\$ (218) 133 (85) 464 (10) (35)	\$ 61 9 70 365 (18) (109)	\$ 128 139 267 378 (22) (99)	NM NM (56%) NM (8%) 4% 14% (22%) NM 9% NM	\$ 299 \$ 64 363 623 (7) 351	189 (37%) 148 NM 337 (7%) 743 19% (40) NM (208) NM
securities and other assets Provision for unfunded lending commitments	3 6	1 (4)	(1) 4	20 (5)	3 (3)	(85%) - 40% NM	1 11	23 NM (8) NM
Total provisions for credit losses and for benefits and claims Income from continuing operations before taxes Income taxes (benefits) <sup>(3)</sup> Income (loss) from continuing operations Income (loss) from discontinued operations,	(206) (146) (60)	(136) (907) (307) (600)	(42) (507) (300) (207)	(112) (183) (51) (132)	(121) 10 (522) 532	(8%) NM NM NM NM NM <b>NM NM</b>	(616)	(233) NM (173) 72% (573) (82%) <b>400</b> NM
Net of taxes Noncontrolling interests Net income (loss) EOP assets (in billions) Average assets (in billions) Return on average assets	(1) (3) \$ (58) \$ 94 93 (0.25%)	(7) \$ (607) \$ 96 94 (2.57%)	\$\frac{6}{1}\$ \$\frac{\$(202)}{\$}\$ \$\frac{96}{96}\$ \$(0.84%)	(2) (1) \$ (133) \$ 99 91 (0.59%)	\$ 542 \$ 101 99 2.20%	NM NM 100% 100% NM NM 2% 7% 9% 6%	\$ 94 \$	8 NM (1) 86% 409 NM 95 1% 87%
Consumer - North America(4) - Key Indicators								
Average loans (in billions) EOP loans (in billions) Net interest revenue As a % of average loans Net credit losses (recoveries) As a % of average loans Loans 90+ days past due(5) As a % of EOP loans Loans 30-89 days past due(5) As a % of EOP loans	\$ 8.9 8.6 86 3.89% \$ (5) (0.23%) \$ 295 3.60% \$ 261 3.18%	\$ 8.2 7.7 54 2.62% \$ (4) (0.19%) \$ 278 3.86% \$ 198 2.75%	\$ 7.4 6.6 42 2.26% \$ (10) (0.54%) \$ 313 5.13% \$ 179 2.93%	\$ 6.4 6.1 34 2.15% \$ (18) (1.14%) \$ 277 4.86% \$ 138 2.42%	\$ 5.8 5.0 29 2.01% \$ (22) (1.52%) \$ 259 5.51% \$ 111 2.36%	(9%) (35%) (18%) (42%) (15%) (66%) (22%) NM (6%) (12%) (20%) (57%)		

Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury, certain North America legacy consumer loan portfolios, other legacy assets and discontinued operations. See footnote 2 on page 5.

2021 includes an approximate \$450 million benefit from a reduction in Citi's valuation allowance related to its Deferred Tax Assets (DTAs).

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) for each period were, \$57 million and (\$0.4 billion), and \$66 million and (\$0.5 billion), \$73 million and (\$0.5 billion), \$55 million and (\$0.4 billion), and \$48 million and (\$0.3 billion) as of June 30, 2020, September 30, 2020, December 31, 2020, March 31, 2021 and June 30, 2021, respectively.

#### NM Not meaningful.

Results and amounts primarily relate to consumer mortgages.

The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) for each period were \$173 million and (\$0.4 billion), and \$172 million and (\$0.5 billion), \$183 million and (\$0.5 billion), \$169 million and (\$0.4 billion), and \$125 million and (\$0.3 billion) as of June 30, 2020, September 30, 2020, December 31, 2020, March 31, 2021 and June 30, 2021, respectively.

### AVERAGE BALANCES AND INTEREST RATES(1)(2)(3)(4)(5) **Taxable Equivalent Basis**

	A			- 1	Interest			% A	verage Rate (4)			
In millions of dollars, except as otherwise noted	Second Quarter 2020	First Quarter 2021	Second Quarter 2021 <sup>(5)</sup>		Second Quarter 2020	(	First Quarter 2021	(	Second Quarter 2021(5)	Second Quarter 2020	First Quarter 2021	Second Quarter 2021 <sup>(5)</sup>
Assets	2020	2021	2021(*)	_	2020		2021		2021(0)	2020	2021	2021(0)
Deposits with banks Securities borrowed and purchased under resale	\$ 305,485	\$ 307,340	\$ 296,445	\$	159	\$	145	\$	126	0.21%	0.19%	0.17 %
agreements <sup>(6)</sup>	286,110	306,381	319,821		401		294		205	0.56%	0.39%	0.26 %
Trading account assets(7)	279,945	307,817	302,141		1,675		1,338		1,472	2.41%	1.76%	1.95 %
Investments	414,779	457,949	484,238		2,121		1,780		1,844	2.06%	1.58%	1.53 %
Total loans (net of unearned income)(8)	702,795	665,970	670,280		10,166		8,933		8,756	5.82%	5.44%	5.24 %
Other interest-earning assets	75,287	76,091	69,691	_	110	_	97	_	111	0.59%	0.52%	0.64 %
Total average interest-earning assets	\$ 2,064,401	\$ 2,121,548	\$ 2,142,616	\$	14,632	\$	12,587	\$	12,514	2.85%	2.41%	2.34 %
Liabilities	1											
Deposits (excluding deposit insurance and FDIC	-											
assessment)	\$ 1,033,745	\$1,073,827	\$ 1,075,130	\$	1,199	\$	712	\$	676	0.47%	0.27%	0.25 %
Deposit insurance and FDIC assessment				_	270	_	340	_	279			
Total deposits	1,033,745	1,073,827	1,075,130		1,469		1,052		955	0.57%	0.40%	0.36 %
Securities loaned and sold under repurchase agreements <sup>(6)</sup>	224.775	235,263	236.639		453		253		260	0.81%	0.44%	0.44 %
Trading account liabilities <sup>(7)</sup>	92,864	117.364	122,138		144		114		150	0.62%	0.39%	0.49 %
Short-term borrowings	119,078	93,344	93,682		140		31		31	0.47%	0.13%	0.43 %
Long-term debt <sup>(9)</sup>	221,524	206,264	195,364		1,303		918		868	2.37%	1.80%	1.78 %
Total average interest-bearing liabilities	\$ 1,691,986	\$ 1,726,062	\$ 1,722,953	\$	3,509	s	2,368	\$	2,264	0.83%	0.56%	0.53 %
Total average interest-bearing liabilities	<del>ψ 1,031,300</del>	ψ 1,720,002	ψ 1,722,333	Ψ	3,303	Ψ	2,300	Ψ	2,204	0.0070	0.5070	0.55 /
(Excluding deposit insurance and FDIC assessment)	\$ 1,691,986	\$ 1,726,062	\$ 1,722,953	\$	3,239	\$	2,028	\$	1,985	0.77%	0.48%	0.46 %
Net interest revenue as a % of average interest-						_		_				
earning assets (NIM)				\$	11,123	\$	10,219	\$	10,250	2.17%	1.95%	1.92 %
NIR as a % of average interest-earning assets (NIM)	)											
(excluding deposit insurance and FDIC assessment)				\$	11,393	\$	10,559	\$	10,529	2.22%	2.02%	1.97 %
,				Ť	,000		,		,320			7.0.
2Q21 increase (decrease) from:										(25)bps	(3)bps	

2Q21 increase (decrease) (excluding deposit insurance and FDIC assessment) from:

Interest revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 21%) of \$43 million for 2Q20, \$53 million for 1Q21 and \$51 million for 2Q21. Citigroup average balances and interest rates include both domestic and international operations.

Monthly averages have been used by certain subsidiaries where daily averages are unavailable.

Average rate percentage is calculated as annualized interest over average volumes.

Second quarter of 2021 is preliminary.

Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interest excludes the impact of ASU 2013-01 (Topic 210).

Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively.

Nonperforming loans are included in the average loan balances.

Excludes hybrid financial instruments with changes in fair value recorded in Principal transactions.

(7)

Reclassified to conform to the current period's presentation.

(25)bps

#### **DEPOSITS**

(In billions of dollars)

		2Q		3Q		4Q		1Q		2Q		se) from
	_	2020	_	2020	_	2020	_	2021	_	2021	1Q21	2Q20
Global Consumer Banking												
North America	\$	180.5	\$	186.0	\$	194.8	\$	204.0	\$	205.5	1%	14%
Latin America	•	21.5	•	22.2	•	25.8	•	24.0	•	24.2	1%	13%
Asia <sup>(1)</sup>		112.5		117.4		123.9		125.3		126.1	1%	12%
Total	_	314.5	_	325.6	_	344.5	_	353.3	_	355.8	1%	13%
ICG												
North America		472.2		475.7		472.2		470.1		471.4	_	-
EMEA		211.6		218.3		217.9		232.1		231.9	_	10%
Latin America		39.7		43.3		44.2		45.2		45.5	1%	15%
Asia		184.9		187.5		190.0		190.9		197.8	4%	7%
Total	_	908.4	_	924.8	_	924.3	_	938.3	_	946.6	1%	4%
Corporate/Other		10.8		12.2		11.9		9.4		7.9	(16%)	(27%)
Total deposits - EOP	\$	1,233.7	\$	1,262.6	\$	1,280.7	\$	1,301.0	\$	1,310.3	1%	6%
Total deposits - average	\$	1,233.9	\$	1,267.8	\$	1,305.3	\$	1,304.0	\$	1,321.3	1%	7%
Familia and (FV) to a state of the state of												
Foreign currency (FX) translation impact	\$	1,233.7	\$	1,262.6	\$	1,280.7	\$	1,301.0	\$	1,310.3	1%	6%
Total EOP deposits - as reported Impact of FX translation <sup>(2)</sup>	Ф	21.8	Ф	13.2	Ф		Ф	4.3	Ф	1,310.3	1 70	0%
·	<u>e</u>		<u> </u>		\$	(5.6)	Φ.		Φ.	1 210 2		40/
Total EOP deposits - Ex-FX <sup>(2)</sup>	<u>a</u>	1,255.5	\$	1,275.8	ф	1,275.1	\$	1,305.3	\$	1,310.3	-	4%

Asia GCB includes deposits of certain EMEA countries for all periods presented.

Reflects the impact of FX translation into U.S. dollars at the second quarter of 2021 exchange rates for all periods presented.

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

## **EOP LOANS**

(In billions of dollars)

	2Q			3Q		4Q		1Q		2Q		ncrease/ ase) from
		2020		2020		2020		2021		2021	1Q21	2Q20
Global Consumer Banking												
North America	_				_							(==()
Credit cards Retail banking	\$	128.0 53.1	\$	125.5 53.1	\$	130.4 52.7	\$	121.0 50.9	\$	124.8 49.7	3% (2%)	(3%) (6%)
Total	_	181.1	\$	178.6	\$	183.1		171.9		174.5	2%	(4%)
Latin America												
Credit cards		4.2	\$	4.3	\$	4.8		4.3		4.4	2%	5%
Retail banking Total		9.0	\$	9.2	\$	9.8 14.6		9.1 13.4		9.1 13.5	- 1%	1% 2%
lotai		13.2	<u>\$</u>	13.5	<u>\$</u>	14.6		13.4		13.5	1%	2%
Asia(1) Credit cards		16.8	\$	16.8	\$	17.9		16.8		16.4	(2)%	(2%)
Retail banking		61.5	φ	63.5	φ	66.5		65.8		66.5	1%	8%
Total	_	78.3	\$	80.3	\$	84.4		82.6		82.9	-	6%
Total GCB consumer loans												1
Credit cards		149.0	\$	146.6	\$	153.1		142.1		145.6	2%	(2%)
Retail banking		123.6		125.8		129.0		125.8		125.3	-	`1%´
Total GCB		272.6	\$	272.4	\$	282.1		267.9		270.9	1%	(1%)
Total Corporate/Other - consumer		8.5		7.6		6.7		6.1		5.0	(18%)	(41%)
Total Corporate/Other - consumer Total consumer loans	\$	8.5 281.1	\$	7.6 280.0	\$	6.7 288.8	\$	6.1 274.0	\$	5.0 275.9	(18%) 1%	(41%) (2%)
	<u>\$</u>	281.1	\$	280.0	\$	288.8	\$	274.0	\$	275.9		
Total consumer loans  Corporate loans - by region North America	<b>\$</b> \$	202.8	\$	<b>280.0</b> 195.0	\$	197.2	\$	199.3	\$	275.9	2%	(2%)
Total consumer loans  Corporate loans - by region North America EMEA	\$	281.1 202.8 88.1	\$	195.0 86.4	<b>\$</b> \$	197.2 87.9	<b>\$</b> \$	199.3 88.9	\$	275.9 203.8 90.2	2% 1%	(2%) - 2%
Total consumer loans  Corporate loans - by region North America	\$	202.8	\$	<b>280.0</b> 195.0	<b>\$</b> \$	197.2	\$	199.3	\$	275.9	2%	(2%)
Total consumer loans  Corporate loans - by region North America EMEA Latin America	\$	202.8 88.1 42.1	\$	195.0 86.4 36.6	\$	197.2 87.9 33.4	\$	199.3 88.9 31.7	\$	275.9 203.8 90.2 32.7	2% 1% 3%	(2%) - 2% (22%)
Total consumer loans  Corporate loans - by region North America EMEA Latin America Asia Total corporate loans		202.8 88.1 42.1 71.2		195.0 86.4 36.6 68.9		197.2 87.9 33.4 68.5	\$	199.3 88.9 31.7 72.1	_	275.9 203.8 90.2 32.7 74.2	2% 1% 3% 3% 3%	- 2% (22%) 4%
Total consumer loans  Corporate loans - by region North America EMEA Latin America Asia		202.8 88.1 42.1 71.2		195.0 86.4 36.6 68.9		197.2 87.9 33.4 68.5	\$	199.3 88.9 31.7 72.1	_	275.9 203.8 90.2 32.7 74.2	2% 1% 3% 3% 2%	- 2% (22%) 4%
Total consumer loans  Corporate loans - by region North America EMEA Latin America Asia Total corporate loans  Corporate loans - by product Corporate lending Private bank		202.8 88.1 42.1 71.2 404.2 170.3 108.3	\$	195.0 86.4 36.6 68.9 386.9	\$	197.2 87.9 33.4 68.5 387.0	\$	199.3 88.9 31.7 72.1 <b>392.0</b>	_	275.9 203.8 90.2 32.7 74.2 400.9	2% 1% 3% 3% 2%	(2%)  - 2% (22%) 4% (1%)  (24%) 17%
Total consumer loans  Corporate loans - by region North America EMEA Latin America Asia Total corporate loans  Corporate loans - by product Corporate lending Private bank Treasury and trade solutions		281.1 202.8 88.1 42.1 71.2 404.2 170.3 108.3 71.8	\$	195.0 86.4 36.6 68.9 386.9	\$	197.2 87.9 33.4 68.5 387.0	\$	199.3 88.9 31.7 72.1 392.0	_	275.9 203.8 90.2 32.7 74.2 400.9	2% 1% 3% 3% 2% (5%) 4% 7%	(2%)
Total consumer loans  Corporate loans - by region North America EMEA Latin America Asia Total corporate loans  Corporate loans - by product Corporate lending Private bank Treasury and trade solutions Markets and securities services		202.8 88.1 42.1 71.2 404.2 170.3 108.3	\$	195.0 86.4 36.6 68.9 386.9 150.9 111.5 68.2 56.3	\$	197.2 87.9 33.4 68.5 387.0	\$	199.3 88.9 31.7 72.1 392.0 134.8 121.3 70.8 65.1	_	275.9 203.8 90.2 32.7 74.2 400.9	2% 1% 3% 3% 2% (5%) 4% 7% 8%	2% (22%) 4% (1%) (24%) 17% 5% 30%
Total consumer loans  Corporate loans - by region North America EMEA Latin America Asia Total corporate loans  Corporate loans - by product Corporate lending Private bank Treasury and trade solutions Markets and securities services Total corporate loans	\$	202.8 88.1 42.1 71.2 404.2 170.3 108.3 71.8 53.8 404.2	\$	195.0 86.4 36.6 68.9 386.9 150.9 111.5 68.2 56.3 386.9	\$	197.2 87.9 33.4 68.5 387.0 138.8 117.5 71.4 59.3 387.0		199.3 88.9 31.7 72.1 392.0 134.8 121.3 70.8 65.1 392.0	\$	275.9 203.8 90.2 32.7 74.2 400.9 128.6 126.7 75.6 70.0 400.9	2% 1% 3% 3% 2% (5%) 4% 7% 8% 2%	(2%)  -2% (22%) 4% (1%)  (24%) 17% 5% 30% (1%)
Total consumer loans  Corporate loans - by region North America EMEA Latin America Asia Total corporate loans  Corporate loans - by product Corporate lending Private bank Treasury and trade solutions Markets and securities services		202.8 88.1 42.1 71.2 404.2 170.3 108.3 71.8 53.8	\$	195.0 86.4 36.6 68.9 386.9 150.9 111.5 68.2 56.3	\$	197.2 87.9 33.4 68.5 387.0	\$	199.3 88.9 31.7 72.1 392.0 134.8 121.3 70.8 65.1	_	275.9 203.8 90.2 32.7 74.2 400.9 128.6 126.7 75.6 70.0	2% 1% 3% 3% 2% (5%) 4% 7% 8%	2% (22%) 4% (1%) (24%) 17% 5% 30%
Total consumer loans  Corporate loans - by region North America EMEA Latin America Asia Total corporate loans  Corporate loans - by product Corporate lending Private bank Treasury and trade solutions Markets and securities services Total corporate loans  Total loans  Foreign currency (FX) translation impact	\$	202.8 88.1 42.1 71.2 404.2 170.3 108.3 71.8 53.8 404.2 685.3	\$	195.0 86.4 36.6 68.9 386.9 150.9 111.5 68.2 56.3 386.9	\$ \$	197.2 87.9 33.4 68.5 387.0 117.5 71.4 59.3 387.0 675.9	\$	199.3 88.9 31.7 72.1 392.0 134.8 121.3 70.8 65.1 392.0	\$	275.9 203.8 90.2 32.7 74.2 400.9 128.6 126.7 75.6 70.0 400.9 676.8	2% 1% 3% 3% 2% (5%) 4% 7% 8% 2%	(2%)  -2% (22%) 4% (1%)  (24%) 17% 5% 30% (1%)  (1%)
Total consumer loans  Corporate loans - by region North America EMEA Latin America Asia Total corporate loans  Corporate loans - by product Corporate loaning Private bank Treasury and trade solutions Markets and securities services Total corporate loans  Foreign currency (FX) translation impact Total EOP loans - as reported	\$	202.8 88.1 42.1 71.2 404.2 170.3 108.3 71.8 53.8 404.2 685.3	\$	195.0 86.4 36.6 68.9 386.9 150.9 111.5 68.2 56.3 386.9 666.9	\$	197.2 87.9 33.4 68.5 387.0 138.8 117.5 71.4 59.3 387.0 675.9		199.3 88.9 31.7 72.1 392.0 134.8 121.3 65.1 392.0 666.0	\$	275.9 203.8 90.2 32.7 74.2 400.9 128.6 126.7 75.6 70.0 400.9	2% 1% 3% 3% 2% (5%) 4% 7% 8% 2%	(2%)  -2% (22%) 4% (1%)  (24%) 17% 5% 30% (1%)
Total consumer loans  Corporate loans - by region North America EMEA Latin America Asia Total corporate loans  Corporate loans - by product Corporate lending Private bank Treasury and trade solutions Markets and securities services Total corporate loans  Total loans  Foreign currency (FX) translation impact	\$	202.8 88.1 42.1 71.2 404.2 170.3 108.3 71.8 53.8 404.2 685.3	\$	195.0 86.4 36.6 68.9 386.9 150.9 111.5 68.2 56.3 386.9	\$ \$	197.2 87.9 33.4 68.5 387.0 117.5 71.4 59.3 387.0 675.9	\$	199.3 88.9 31.7 72.1 392.0 134.8 121.3 70.8 65.1 392.0	\$	275.9 203.8 90.2 32.7 74.2 400.9 128.6 126.7 75.6 70.0 400.9 676.8	2% 1% 3% 3% 2% (5%) 4% 7% 8% 2%	(2%)  -2% (22%) 4% (1%)  (24%) 17% 5% 30% (1%)  (1%)

Asia GCB includes loans of certain EMEA countries for all periods presented.

Reflects the impact of FX translation into U.S. dollars at the second quarter of 2021 exchange rates for all periods presented.

Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

#### **CONSUMER LOANS 90+ DAYS DELINQUENCIES AND RATIOS BUSINESS VIEW**

(In millions of dollars, except EOP loan amounts in billions)

											EO	P Loans
	_	2Q 2020		3Q 2020		4Q 2020		1Q 2021		2Q 2021	_	2Q 2021
Global Consumer Banking <sup>(2)</sup>												
Total	\$	2,466	\$	1,976	\$	2,507	\$	2,175	\$	1,790	\$	270.9
Ratio		0.91%		0.73%		0.89%		0.81%		0.66%		
Retail banking <sup>(2)</sup>												
Total	\$	497	\$	497	\$	632	\$	598	\$	560	\$	125.3
Ratio	•	0.40%	*	0.40%	•	0.49%	•	0.48%	•	0.45%	*	
North America <sup>(2)</sup>	\$	182	\$	211	\$	299	\$	263	\$	236	\$	49.7
Ratio	•	0.35%	•	0.40%	·	0.58%	·	0.52%	·	0.48%	•	
Latin America	\$	121	\$	105	\$	130	\$	142	\$	127	\$	9.1
Ratio	•	1.34%	•	1.14%	·	1.33%	·	1.56%	·	1.40%	•	
Asia <sup>(3)</sup>	\$	194	\$	181	\$	203	\$	193	\$	197	\$	66.5
Ratio	•	0.32%	·	0.29%	•	0.31%	·	0.29%	•	0.30%	·	
Cards												
Total	\$	1,969	\$	1,479	\$	1,875	\$	1,577	\$	1,230	\$	145.6
Ratio	•	1.32%	•	1.01%	·	1.22%	·	1.11%	•	0.84%	•	
North America - Citi-branded(3)	\$	784	\$	574	\$	686	\$	590	\$	457	\$	82.1
Ratio	·	0.95%	•	0.71%		0.82%	-	0.75%		0.56%	-	
North America - retail services(3)	\$	811	\$	557	\$	644	\$	591	\$	463	\$	42.7
Ratio	·	1.79%	•	1.25%		1.39%	-	1.39%		1.08%	-	
Latin America <sup>(3)</sup>	\$	160	\$	106	\$	233	\$	173	\$	122	\$	4.4
Ratio		3.81%		2.47%		4.85%		4.02%		2.77%		
Asia <sup>(4)</sup>	\$	214	\$	242	\$	312	\$	223	\$	188	\$	16.4
Ratio		1.27%		1.44%		1.74%		1.33%		1.15%		
Corporate/Other - consumer <sup>(2)</sup>	\$	295	\$	278	\$	313	\$	277	\$	259	\$	5.0
Ratio	_	3.60%		3.86%	_	5.13%	_	4.86%	_	5.51%	•	
Total Citigroup <sup>(2)</sup>	\$	2,761	\$	2,254	\$	2,820	\$	2,452	\$	2,049	\$	275.9
Ratio		0.99%	•	0.81%	*	0.98%	•	0.90%	•	0.75%	•	

The ratio of 90+ days past due is calculated based on end-of-period loans, net of unearned income.

The 90+ days past due and related ratios for North America retail banking and Corporate/Other North America exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17.

The decrease in loans 90+ days past due in North America and Latin America cards as of September 30, 2020, includes the impact of loan modifications that were

implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.

(4) Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.

#### **CONSUMER LOANS 30-89 DAYS DELINQUENCIES AND RATIOS BUSINESS VIEW**

(In millions of dollars, except EOP loan amounts in billions)

							ΕO	P Loans
	2Q 2020	 3Q 2020	4Q 2020		1Q 2021	2Q 2021		2Q 2021
Global Consumer Banking <sup>(2)</sup>								
Total Ratio	\$ 2,503 0.92%	\$ 2,398 0.88%	\$ 2,517 0.89%	\$	2,003 0.75%	\$ 1,761 0.65%	\$	270.9
Retail banking <sup>(2)</sup>								
Total	\$ 918	\$ 786	\$ 860	\$	662	\$ 687	\$	125.3
Ratio	0.75%	0.63%	0.67%		0.53%	0.55%		
North America <sup>(2)</sup>	\$ 440	\$ 378	\$ 328	\$	220	\$ 268	\$	49.7
Ratio	0.84%	0.72%	0.63%		0.44%	0.55%		
Latin America	\$ 151	\$ 136	\$ 220	\$	164	\$ 134	\$	9.1
Ratio	1.68%	1.48%	2.24%		1.80%	1.47%		
Asia <sup>(3)</sup>	\$ 327	\$ 272	\$ 312	\$	278	\$ 285	\$	66.5
Ratio	0.53%	0.43%	0.47%		0.42%	0.43%		
Cards								
Total <sup>(3)</sup>	\$ 1,585	\$ 1,612	\$ 1,657	\$	1,341	\$ 1,074	\$	145.6
Ratio	1.06%	1.10%	1.08%		0.94%	0.74%		
North America - Citi-branded <sup>(3)</sup>	\$ 594	\$ 624	\$ 589	\$	484	\$ 355	\$	82.1
Ratio	0.72%	0.77%	0.70%		0.62%	0.43%		
North America - retail services <sup>(3)</sup>	\$ 611	\$ 610	\$ 639	\$	513	\$ 415	\$	42.7
Ratio	1.35%	1.37%	1.38%		1.21%	0.97%		
Latin America <sup>(3)</sup>	\$ 111	\$ 89	\$ 170	\$	115	\$ 82	\$	4.4
Ratio	2.64%	2.07%	3.54%		2.67%	1.86%		
Asia <sup>(4)</sup>	\$ 269	\$ 289	\$ 259	\$	229	\$ 222	\$	16.4
Ratio	1.60%	1.72%	1.45%		1.36%	1.35%		
Corporate/Other - consumer <sup>(2)</sup>	\$ 261	\$ 198	\$ 179	\$	138	\$ 111	\$	5.0
Ratio	3.18%	2.75%	2.93%	·	2.42%	2.36%		
Total Citigroup <sup>(2)</sup>	\$ 2,764	\$ 2,596	\$ 2,696 0.94%	\$	2,141 0.78%	\$ 1,872 0.68%	\$	275.9
Ratio	0.99%	0.93%	0.94%		0.78%	0.68%		

The ratio of 30-89 days past due is calculated based on end-of-period loans, net of unearned income.

The 30-89 days past due and related ratios for North America retail banking and Corporate/Other North America exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page

The decrease in loans 30-89 days past due in North America and Latin America cards beginning at June 30, 2020, includes the impact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs. Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.

# ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS Page 1 (In millions of dollars)

	2Q 2020 (1)	3Q 2020 (1)	4Q 2020	1Q 2021	2Q 2021	2Q21 Increase/ (Decrease) from 1Q21 2Q20	YTD Year 2020	YTD Year 2021	YTD 2021 vs. YTD 2020 Increase/ (Decrease)
Total Citigroup Allowance for credit losses on loans (ACLL) at beginning of									
period Adjustments to opening balance Financial instruments—credit losses (CECL)(1) Variable posk-barge-off third-party collection costs(2) Adjusted ACLL at beginning of period Gross credit (losses) in losns Gross recoveries on loans Net credit (losses) / recoveries on loans (NCLs) Replenishment of NCLs Replenishment of NCLs Net reserve builds / (releases) for loans Net specific reserve builds / (releases) for loans Provision for credit losses on loans (PCLL) Other, net(N(4)(8)(R)(2)) ACLL at end of period (a)	\$ 20,380 20,380 (2,528) 367 (2,161 5,195 634 7,990 89 \$ 26,298	\$ 26,298 	\$ 26,426 	\$ 24,956 24,956 (2,208) 460 (1,748) 1,748 (3,068) (159) (1,479) (91) \$ 21,638	\$ 21,638 21,638 (1,844) 524 (1,320) 1,320 (2,184) (262) (1,126) 46 \$ 19,238	(13%) 6% 16% 27% 14% 43% (24%) (39%) (24%) (39%) (24%) NM NM (65%) NM NM (48%)	\$ 12,783 4 4,201 (443) 16,541 (5,007) 767 (4,220) 9,289 858 14,367 (390) \$ 26,298	24,956 24,956 (4,052) 984 (3,068) 3,068 (5,252) (421) (2,605) (45) \$ 19,238	51% 19% 25% (27%) (27%) NM NM
Allowance for credit losses on unfunded lending commitments (ACLUC)(9)(10) (a)	\$ 1,859	\$ 2,299	\$ 2,655	\$ 2,012	\$ 2,073		\$ 1,859	2,073	
Provision (release) for credit losses on unfunded lending commitments	\$ 113	\$ 424	\$ 352	\$ (626)	\$ 44		\$ 670	(582)	
Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (a)]	\$ 28,157	\$ 28,725	\$ 27,611	\$ 23,650	\$ 21,311		\$ 28,157	21,311	
Total ACLL as a percentage of total loans(11)	3.87%	4.00%	3.73%	3.29%	2.88%				
Consumer ACL at beginning of period Adjustments to opening balance Financial instruments—credit losses (CECL)(1) Variable post-charge-off third-party collection costs(2) Adjusted ACL at beginning of period	\$ 16,929 - 16,929	\$ 19,474 - - - - - - - - - - -	\$ 19,488 - - 19,488	\$ 19,554 - - - - 19,554	\$ 17,554 - - 17,554	(10%) 4%	\$ 9,897 8 4,922 (443) 14,376	19,554 - - 19,554	36%
NCLs Replenishment of NCLs Net reserve builds / (releases) for loans Net specific reserve builds / (releases) for loans	(1,837) 1,837 2,312 148	(1,594) 1,594 (103) 9	(1,262) 1,262 (289) 61	(1,562) 1,562 (1,795) (121)	(1,231) 1,231 (1,364) (132)	(21%) (33%) (21%) (33%) 24% NM (9%) NM	(3,769) 3,769 5,138 324	(2,793) 2,793 (3,159) (253)	(26%) (26%) NM NM
Provision for credit losses on loans (PCLL) Other, net (3)(4)(5)(6)(7)(8)	4,297 85	1,500 108	1,034 294 \$ 19.554	(354) (84) \$ 17.554	(265) 53 \$ 16.111	25% NM NM (38%)	9,231 (364)	(619) (31)	NM 91%
ACLL at end of period (b)	\$ 19,474	\$ 19,488	\$ 19,554	<del></del>			\$ 19,474	16,111	
Consumer ACLUC <sup>(9)</sup> (b)	<u> -</u>	<u> </u>	<u>\$ 1</u>	<u>\$ 1</u>	<u>\$</u>		\$ - :	2	
Provision (release) for credit losses on unfunded lending commitments	<u> </u>	<u>\$ 5</u>	<u>\$ 1</u>	<u>-</u>	<u>1</u>		\$ (1)	1	
Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (b)]	\$ 19,474	\$ 19,488	\$ 19,555	\$ 17,555	\$ 16,113		\$ 19,474	16,113	
Consumer ACLL as a percentage of total consumer loans	6.93%	6.96%	6.77%	6.41%	5.84%				
Corporate ACLL at beginning of period Adjustment to opening balance for CECL adoption(1) Adjusted ACLL at beginning of period	\$ 3,451 3,451	\$ <b>6,824</b> 6,824	\$ 6,938 6,938	\$ <b>5,402</b> 5,402	4,084	(24%) 18%	\$ 2,886 (721) 2,165	<b>5,402</b> 5,402	NM
NCLs Replenishment of NCLs Replenishment of NCLs Net reserve builds / (releases) for loans Net specific reserve builds / (releases) for loans Provision for credit losses on loans (PCLL) Other, net3)	(324) 324 2,883 486 3,693 4	(325) 325 267 (161) 431 8	(210) 210 (1,529) (91) (1,410) 84	(186) 186 (1,273) (38) (1,125) (7)	(89) 89 (820) (130) (861) (7)	(52%) (73%) (52%) (73%) 36% NM NM NM 23% NM	(451) 451 4,151 534 <b>5,136</b> (26)	(275) 275 (2,093) (168) (1,986) (14)	(39%) (39%) NM NM NM
ACLL at end of period (c)	\$ 6,824	\$ 6,938	\$ 5,402	\$ 4,084	\$ 3,127		\$ 6,824	3,127	
Corporate ACLUC (9)(10) (c)	\$ 1,859	\$ 2,299	\$ 2,654	\$ 2,011	\$ 2,071		\$ 1,859	2,071	
Provision (release) for credit losses on unfunded lending commitments	\$ 113	\$ 419	\$ 351	\$ (626)	\$ 43		\$ 671	(583)	
Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (c)]	\$ 8,683	\$ 9,237	\$ 8,056	\$ 6,095	\$ 5,198		\$ 8,683	5,198	
Corporate ACLL as a percentage of total corporate loans(11)	1.71%	1.82%	1.42%	1.06%	0.80%				

Footnotes to this table are on the following page (page 24).

# ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS Page 2

The following footnotes relate to the table on the preceding page (page 23):

- (1) On January 1, 2020, Citi adopted Accounting Standards Update (ASU) No. 2016-13, Financial Instruments Credit Losses (CECL) (Topic 326). The ASU introduces a new credit loss methodology requiring earlier recognition of credit losses while also providing additional transparency about credit risk. On January 1, 2020, Citi recorded a \$4.1 billion, or an approximate 29%, pretax increase in the Allowance for credit losses, along with a \$3.1 billion after-tax decrease in Retained earnings and a deferred tax asset increase of \$1.0 billion. This transition impact reflects (i) a \$4.9 billion build to the Allowance for credit losses for Citi's consumer exposures, primarily driven by the impact on credit card receivables of longer estimated tenors under the CECL lifetime expected credit loss methodology compared to shorter estimated tenors under the probable loss methodology under prior U.S. GAAP, net of recoveries; and (ii) a release of \$0.8 billion of reserves related to Citi's corporate net loan loss exposures, largely due to more precise contractual maturities that result in shorter remaining tenors, incorporation of recoveries and use of more specific historical loss data based on an increase in portfolio segmentation across industries and geographies.
  - Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb losses in the portfolios.
  - The balances on page 23 do not include approximately \$0.2 billion of allowance for HTM debt securities and other assets at June 30, 2021.
- (2) See footnote 1 on page 1.
- (3) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (4) 2Q20 consumer includes an increase of approximately \$86 million related to FX translation. The corporate allowance is predominantly sourced in U.S. dollars.
- (5) 3Q20 consumer includes an increase of approximately \$108 million related to FX translation. The corporate allowance is predominantly sourced in U.S. dollars.
- (6) 4Q20 consumer includes an increase of approximately \$292 million related to FX translation.
- (7) 1Q21 consumer includes a decrease of approximately \$84 million related to FX translation.
- (8) 2Q21 consumer includes an increase of approximately \$53 million related to FX translation.
- (9) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (10) The June 30, 2020 corporate ACLUC includes a non-provision transfer of \$68 million, representing reserves on performance guarantees as of March 31, 2020. The reserves on these contracts were reclassified out of the allowance for credit losses on unfunded lending commitments and into other liabilities as of June 30, 2020.
- (11) June 30, 2020, September 30, 2020, December 31, 2020, March 31, 2021 and June 30, 2021 exclude \$5.8 billion, \$5.5 billion, \$7.1 billion, \$7.5 billion and \$7.7 billion, respectively, of loans that are carried at fair value.

NM Not meaningful.

## COMPONENTS OF PROVISION FOR CREDIT LOSSES ON LOANS

(In millions of dollars)

											ncrease/		YTD		YTD	YTD 2021 vs.
		2Q		3Q		4Q		1Q	2Q		ase) from		Year		Year	YTD 2020 Increase/
	20	20(1)	2	020(1)	_	2020	_	2021	 2021	1Q21	2Q20	_	2020	_	2021	(Decrease)
Global Consumer Banking																
Net credit losses	\$	1,842	\$	1,598	\$	1,272	\$	1,580	\$ 1,253	(21%)	(32%)	\$	3,776	\$	2,833	(25%)
Credit reserve build / (release)		2,299		34		(193)		(1,806)	(1,398)	23%	NM		5,110		(3,204)	NM
North America																
Net credit losses		1,448		1,182		870		950	817	(14%)	(44%)		2,938		1,767	(40%)
Credit reserve build / (release)		1,839		(10)		(85)		(1,417)	(915)	35%	`NM		4,210		(2,332)	`NM´
Retail Banking				, ,		, ,		, , ,	` '						, ,	
Net credit losses		33		31		31		26	24	(8%)	(27%)		70		50	(29%)
Credit reserve build / (release)		179		(17)		(38)		(117)	(75)	36%	`NM		357		(192)	NM
Citi-Branded Cards				. ,		()		. ,	( - /						( - /	
Net credit losses		780		647		500		551	467	(15%)	(40%)		1.561		1.018	(35%)
Credit reserve build / (release)		1,310		49		(39)		(699)	(564)	19%	NM		2,597		(1,263)	NM
Citi Retail Services		.,				()		()	()				_,		(-,=)	
Net credit losses		635		504		339		373	326	(13%)	(49%)		1,307		699	(47%)
Credit reserve build / (release)		350		(42)		(8)		(601)	(276)	54%	NM		1,256		(877)	NM
Latin America		000		()		(0)		(00.)	(2.0)	0170			1,200		(011)	
Net credit losses		205		228		162		365	250	(32%)	22%		476		615	29%
Credit reserve build / (release)		209		(66)		(83)		(163)	(423)	NM	NM		465		(586)	NM
Retail Banking		200		(00)		(00)		(100)	(420)	INIV	I WIWI		400		(500)	14101
Net credit losses		92		90		68		168	99	(41%)	8%		219		267	22%
Credit reserve build / (release)		133		(41)		(73)		(106)	(198)	(87%)	NM		251		(304)	NM
Citi-Branded Cards		100		(+1)		(10)		(100)	(130)	(01 70)	I WIWI		201		(504)	14101
Net credit losses		113		138		94		197	151	(23%)	34%		257		348	35%
Credit reserve build / (release)		76		(25)		(10)		(57)	(225)	NM	NM		214		(282)	NM
Asia <sup>(2)</sup>		70		(23)		(10)		(57)	(223)	INIVI	INIVI		214		(202)	INIVI
Net credit losses		189		188		240		265	186	(30%)	(2%)		362		451	25%
Credit reserve build / (release)		251		110		(25)		(226)	(60)	73%	NM		435		(286)	NM
Retail Banking		201		110		(23)		(220)	(00)	1370	INIVI		433		(200)	INIVI
Net credit losses		75		69		86		80	70	(13%)	(7%)		141		150	6%
Credit reserve build / (release)		76		37		(4)		(60)	(20)	67%	(7%) NM		177		(80)	NM
Citi-Branded Cards		70		31		(4)		(60)	(20)	0770	INIVI		177		(00)	NIVI
Net credit losses		114		119		154		185	116	(37%)	2%		221		301	36%
Credit reserve build / (release)		175		73		(21)		(166)	(40)	76%	NM		258		(206)	NM
Credit reserve build / (release)		1/5		/3		(21)		(100)	(40)	76%	NIVI		258		(206)	NW
Institutional Clients Group																
Net credit losses		324		326		210		186	89	(52%)	(73%)		451		275	(39%)
Credit reserve build / (release)		3,370		106		(1,620)		(1,312)	(949)	28%	NM		4,686		(2,261)	NM
Corporate / Other																
Net credit losses		(5)		(5)		(10)		(18)	(22)	(22%)	NM		(7)		(40)	NM
Credit reserve build / (release)		160		(128)		(35)		(109)	(99)	9%	NM		351		(208)	NM
Total provision for credit losses on loans	\$	7,990	s	1,931	\$	(376)	\$	(1,479)	\$ (1,126)	24%	NM	\$	14,367	\$	(2,605)	NM
						,,		, , ,	 ` ,/	1,0			,	-	` ,/	

NM Not meaningful.
Reclassified to conform to the current period's presentation.

See footnote 1 on page 1.
 Asia GCB includes NCLs and credit reserve builds (releases) for certain EMEA countries for all periods presented.

#### **NON-ACCRUAL ASSETS**

(In millions of dollars)

		2Q 2020		3Q 2020		4Q 2020		1Q 2021		2Q 2021	2Q21 Increase/ (Decrease) from 1Q21	2Q20
Non-accrual loans <sup>(1)</sup> Corporate non-accrual loans by region North America EMEA Latin America Asia Total	\$	2,466 812 585 153 <b>4,016</b>	\$	2,018 720 609 237 <b>3,584</b>	\$	1,928 661 719 219 <b>3,527</b>	\$ <b>\$</b>	1,566 591 739 210 <b>3,106</b>	\$	1,154 480 767 175 <b>2,576</b>	(26%) (19%) 4% (17%) <b>(17%)</b>	(53%) (41%) 31% 14% ( <b>36%)</b>
Consumer non-accrual loans by region <sup>(1)</sup> North America Latin America Asia <sup>(2)</sup> Total	\$ <b>\$</b>	928 608 293 <b>1,829</b>	\$ <b>\$</b>	934 493 263 <b>1,690</b>	\$ <b>\$</b>	1,059 774 308 <b>2,141</b>	\$ <b>\$</b>	961 720 303 <b>1,984</b>	\$	879 612 315 <b>1,806</b>	(9%) (15%) 4% ( <b>9%)</b>	(5%) 1% 8% ( <b>1%)</b>
Other real estate owned (OREO) <sup>(3)</sup> Institutional Clients Group Global Consumer Banking Corporate/Other Total	\$ <b>\$</b>	17 4 23 44	\$	13 11 18 42	\$ <b>\$</b>	11 10 22 43	\$ <b>\$</b>	10 13 20 43	\$	6 7 20 33	(40%) (46%) - (23%)	(65%) 75% (13%) ( <b>25%)</b>
OREO by region North America EMEA Latin America Asia Total	\$	32 - 6 6 44	\$	22 - 8 12 42	\$ <b>\$</b>	19 7 17 43	\$ <b>\$</b>	14 - 10 19 43	\$ <b>\$</b>	12 - 11 10 33	(14%) - 10% (47%) (23%)	(63%) - 83% 67% (25%)
Non-accrual assets (NAA)(4) Corporate non-accrual loans Consumer non-accrual loans Non-accrual loans (NAL) OREO Non-Accrual Assets (NAA)	\$	4,016 1,829 <b>5,845</b> 44 <b>5,889</b>	\$	3,584 1,690 <b>5,274</b> 42 <b>5,316</b>	\$	3,527 2,141 <b>5,668</b> 43 <b>5,711</b>	\$	3,106 1,984 <b>5,090</b> 43 <b>5,133</b>	\$	2,576 1,806 <b>4,382</b> 33 <b>4,415</b>	(17%) (9%) (14%) (23%) (14%)	(36%) (1%) (25%) (25%) (25%)
NAL as a percentage of total loans NAA as a percentage of total assets Allowance for loan losses as a percentage of NAL		0.85% 0.26% 450%		0.79% 0.24% 501%		0.84% 0.25% 440%		0.76% 0.22% 425%		0.65% 0.19% 439%		

Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for consumer loans: consumer loans: consumer loans: consumer loans: excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days past due and written down to net realizable value at 180 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgages are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgages loans are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgages loans are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgages loans are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due, and are charged off at 120 days past due, and are charged off at 120 days past due, and are charged off at 120 days past due, and are charged off at 120 days past due, and are charged off at 120 days past due, (1)

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## **CITIGROUP**

#### CET1 CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, BOOK VALUE PER SHARE AND TANGIBLE BOOK VALUE PER SHARE

(In millions of dollars or shares, except per share amounts and ratios)

Common Equity Tier 1 Capital Ratio and Components(!)		June 30, 2020 <sup>(2)</sup>	s	eptember 30, 2020 <sup>(2)</sup>		ecember 31, 2020		March 31, 2021		June 30, 2021 <sup>(3)</sup>
Citigroup common stockholders' equity <sup>(4)</sup>	•	173.877	s	176.047	•	180.118	\$	182.402	s	184,289
Add: qualifying noncontrolling interests	٠	175,677	٠	170,047	پ	141	φ	132	φ	138
Regulatory capital adjustments and deductions:				• • • • • • • • • • • • • • • • • • • •				102		100
Ädd:										
CECL transition and 25% provision deferral <sup>(5)</sup>		5,503		5,638		5,348		4,359		3,774
Less:										
Accumulated net unrealized gains (losses) on cash flow hedges, net of tax		2,094		1,859		1,593		1,037		864
Cumulative unrealized net gain (loss) related to changes in fair value of financial liabilities										
attributable to own creditworthiness, net of tax		393		29		(1,109)		(1,172)		(1,258)
Intangible assets:  Goodwill, net of related deferred tax liabilities (DTLs) <sup>(6)</sup>		20.275		20.522		21.124		20.854		20.999
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related		20,275		20,522		21,124		20,854		20,999
DTLs		3.866		4.248		4,166		4,054		3,986
Defined benefit pension plan net assets; other		960		949		921		1,485		1,816
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general		000		0.10		021		1,100		1,010
business credit carry-forwards		12,315		12,061		11,638		11,691		11,192
Common Equity Tier 1 Capital (CET1)	\$	139,622	\$	142,158	\$	147,274	\$	148,944	\$	150,602
Risk-Weighted Assets (RWA)(5)	\$	1,213,940	\$	1,219,054	\$	1,255,284	\$	1,263,926	\$	1,269,434
Common Equity Tier 1 Capital ratio (CET1/RWA)		11.50%		11.66%		11.73%		11.78%		11.9%
							_		_	
Supplementary Leverage Ratio and Components										
Common Equity Tier 1 Capital (CET1) <sup>(5)</sup>	s	139.622	s	142.158	s	147,274	s	148.944	\$	150.602
Additional Tier 1 Capital (AT1) <sup>(7)</sup>	*	17,988	*	18,153	*	19,779	•	21,540	*	19,259
Total Tier 1 Capital (T1C) (CET1 + AT1)	\$	157,610	\$	160,311	\$	167,053	\$	170,484	\$	169,861
Total Leverage Exposure (TLE)(5)(8)	\$	2,374,170	\$	2,349,620	\$	2,386,881	\$	2,450,412	\$	2,902,562
Supplementary Leverage ratio (T1C/TLE)		6.64%		6.82%		7.00%		6.96%		5.9%
Cappionionally Eurosago (also (1767/EE)	_		_				_		_	
Tangible Common Equity, Book Value Per Share and Tangible Book Value Per Share										
Common stockholders' equity	\$	173,726	\$	175,896	\$	179,962	\$	182,269	\$	184,164
Less:										
Goodwill Intangible assets (other than MSRs)		21,399 4,106		21,624 4,470		22,162 4,411		21,905 4,308		22,060 4,268
· · · · · · · · · · · · · · · · · · ·	-		s		•		•			
Tangible common equity (TCE)	٥	148,221	٥	149,802	Þ	153,389	Þ	156,056	Þ	157,836
Common shares outstanding (CSO)		2,081.9	-	2,082.0		2,082.1		2,067.0		2,026.8
Book value per share (common equity/CSO)	\$	83.45	\$	84.48	\$	86.43	\$	88.18	\$	90.86
Tangible book value per share (TCE/CSO)	\$	71.20	\$	71.95	\$	73.67	\$	75.50	\$	77.87
									_	

See footnote 5 on page 1.
See footnote 1 on page 1.
Preliminary.
Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
See footnote 6 on page 1.
Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.
Commencing with the second quarter of 2020 and continuing through the first quarter of 2021, Citigroup's TLE temporarily excluded U.S. Treasuries and deposits at Federal Reserve banks. For additional information, please refer to the "Capital Resources" section of Citigroup's 2020 Form 10-K.

Exhibit 99.3

Citigroup Inc. securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934:

Title of each class	<u>Ticker</u> <u>Symbol(s)</u>	Title for iXBRL	Name of each exchange on which registered
Common Stock, par value \$.01 per share	С	Common Stock, par value \$.01 per share	New York Stock Exchange
Depositary Shares, each representing 1/1,000th interest in a share of 7.125% Fixed/Floating Rate Noncumulative Preferred Stock, Series J	C Pr J	Dep Shs, represent 1/1,000th interest in a share of 7.125% Fix/Float Rate Noncum Pref Stk, Ser J	New York Stock Exchange
Depositary Shares, each representing 1/1,000th interest in a share of 6.875% Fixed/Floating Rate Noncumulative Preferred Stock, Series K	C Pr K	Dep Shs, represent 1/1,000th interest in a share of 6.875% Fix/Float Rate Noncum Pref Stk, Ser K	New York Stock Exchange
7.625% Trust Preferred Securities of Citigroup Capital III (and registrant's guaranty with respect thereto)	C/36Y	7.625% TRUPs of Cap III (and registrant's guaranty)	New York Stock Exchange
7.875% Fixed Rate / Floating Rate Trust Preferred Securities (TruPS®) of Citigroup Capital XIII (and registrant's guaranty with respect thereto)	CN	7.875% FXD / FRN TruPS of Cap XIII (and registrant's guaranty)	New York Stock Exchange
6.829% Fixed Rate / Floating Rate Enhanced Trust Preferred Securities (Enhanced TruPS®) of Citigroup Capital XVIII (and registrant's guaranty with respect thereto)	C/67BP	6.829% FXD / FRN Enhanced TruPS of Cap XVIII (and registrant's guaranty)	New York Stock Exchange
Medium-Term Senior Notes, Series N, Callable Step-Up Coupon Notes Due March 31, 2036 of CGMHI (and registrant's guaranty with respect thereto)	C/36A	MTN, Series N, Callable Step- Up Coupon Notes Due Mar 2036 of CGMHI (and registrant's guaranty)	New York Stock Exchange
Medium-Term Senior Notes, Series N, Callable Step-Up Coupon Notes Due February 26, 2036 of CGMHI (and registrant's guaranty with respect thereto)	C/36	MTN, Series N, Callable Step- Up Coupon Notes Due Feb 2036 of CGMHI (and registrant's guaranty)	New York Stock Exchange
Medium-Term Senior Notes, Series N, Callable Fixed Rate Notes Due December 18, 2035 of CGMHI (and registrant's guaranty with respect thereto)	C/35	MTN, Series N, Callable Fixed Rate Notes Due Dec 2035 of CGMHI (and registrant's guaranty)	New York Stock Exchange
Medium-Term Senior Notes, Series N, Callable Fixed Rate Notes Due April 26, 2028 of CGMHI (and registrant's guaranty with respect thereto)	C/28	MTN, Series N, Callable Fixed Rate Notes Due Apr 2028 of CGMHI (and registrant's guaranty)	New York Stock Exchange